

INTERNATIONAL FRATERNITY OF DELTA SIGMA PI, INC.
SOUTHERN PROVINCIAL COUNCIL MEETING MINUTES
MARCH 2, 2019 - ATLANTA, GEORGIA

The Southern Provincial Council Meeting of the International Fraternity of Delta Sigma Pi, Inc. was called to order according to Ritual at 2:03 PM on Saturday, March 2, 2019, by Southern Provincial Vice President Carrie Burns at the Atlanta Marriott Buckhead Hotel in Atlanta, Georgia.

Present and in person at this meeting were the following officers of the Southern Province:

Carrie Burns	Provincial Vice President
Trina Kirk	Atlantic Coast RVP
Holly Vernon	Central Gulf RVP
Aimee King	Mid-Atlantic RVP
Madison Whitehouse	Mid-South RVP
Gabby Leto	South Atlantic RVP
Meghan Hill	Southeastern RVP

Absent officers of the Southern Province were:

None

Other positions were as follows:

Mitch Simmons	Chancellor
Sarah Barry	Recording Secretary

At this time, Burns relinquished the chair to Chancellor Simmons, who introduced Secretary Barry. Barry then conducted the Roll Call of Delegates and announced 53 delegates present and eligible to vote. Kappa Psi moved to adopt the roll of voting delegates. The motion was seconded by Columbia and adopted. See **Addendum A**.

Theta Sigma then moved to adopt the Agenda as presented. The motion was seconded by Omicron Pi and approved. See **Addendum B**.

Kappa Pi moved to receive the printed Official Reports as distributed to the delegates. Jacksonville seconded and the motion was adopted. See **Addendum C**.

OLD & NEW BUSINESS

Chancellor Simmons then noted there was no old business and moved into new business.

Kappa Tau then moved the 2019-2020 Provincial Budget. The motion was seconded by Zeta Lambda.

The 2019-2020 Provincial Budget was then adopted. **See Addendum D.**

Chancellor Simmons announced that straw polls (non-binding unofficial votes) would be taken on the proposed ritual legislation following a 30 minute town hall. Motioned by Theta Sigma and seconded by West Palm Beach alumni.

Kappa Tau asked if these would be able to be further revised.

- Grand President Smith clarified that North Central is able to make amendments to the proposal.
- These could be further amended at GCC.
- Brother Malice said that some typos have already been amended.

Proposal 1: Inclusive language of initiation ritual

- Pi strongly in favor, feels that all should feel included.
- Kappa Pi raised concern that ritual is not completely gender neutral (in use of “brother”).
 - Clarification from Vitale that the proposing chapter specifically wants to keep “brother”.
- Gamma Lambda agreed that it would be confusing to go completely gender neutral.
- St. Pete/Clearwater raised concern about “brother meet brother” line.
 - Brother Malice supposed that they may have not been able to come up with a good adjustment to that line.
 - Brother Smith recommended raising this concern at GCC.
 - Kappa Tau agrees that this line should be looked at because the current form clarifies to only use grip with brothers.
- Brother Reeves raised concern about “makes a man a man” line.
- Brother Borden asked brothers to consider context of words in the English language.
- Kappa Pi concerned that wording of proposal changes presentation and may make ceremony less solemn (such as in “rise as able” in all cases).
 - Theta Sigma noted that brothers should be aware of any disabilities and this calls attention to a disability.
 - Gamma Lambda argued that “if able” is considerate and that fraternity cares about all brothers.
 - Kappa Pi concerned that “if able” gives neophytes option to not rise.
 - Kappa Tau not concerned about some choosing not to rise.
 - Theta Sigma noted we should be considerate of other brothers even if we cannot relate.
- Brother Borden noted that we should be considerate of brothers without formally changing the ritual.
- St. Pete/Clearwater asked if the board can make changes to the guidance in italics to handle inclusivity.

- GP Smith clarified that this would be possible, and advised chapters to consider all potential amendments and to let PVP know.
- Atlanta asked if legal council advised that we look at ritual.
 - GP Smith clarified that legal council has not looked at ritual but board is considering potential risk in the current ritual.
- Gamma Lambda asked why we are doing a discussion like this.
 - Burns clarified that this provides advice on changes to the proposing province but this is not a binding vote, official vote to change ritual will be at GCC.
 - GP Smith reminded that discussion today does not change what goes to GCC but gives chapters chance to discuss what amendments they want to propose.
- Kappa Pi asked when chapters would receive passed proposals so they have time to discuss as chapters, and passing percentages in North Central.
 - GP Smith answered that this would be sometime this spring (around April 15), and suggested that some chapters hold special meetings over summer to discuss.
 - Approximately 95% (1) and 75% (3)
- Pi noted that society has changed since the last GCC and expects most in the room to be in favor.

Proposal 3: Unnecessary language in initiation ritual

- St. Pete/Clearwater noted that there are lies in part 1 of initiation that this proposal would fix.
- Omicron Pi said that initiates have gone to chapter to ask if they could have actually been kicked out which this would fix.
- Theta Sigma wanted clarification on a detail, given thumbs up by GP Smith.
- Kappa Pi asked if questions would be limited.
 - GP Smith clarified that chapters can still use pledge manual questions.
- Theta Sigma asked for any negative comments from North Central discussion.
 - Brother Malice said there were only a few small typos and fixes.
- St. Pete/Clearwater does not like “sit upright”, especially for honorary/faculty.
 - Brother Reeves asked if the proposal fixed that, clarification given that proposal only concerned with part 1.
- Brother Borden concerned about laughter given to pledges, wants chapters to be concerned with behavior along with concrete ritual changes.
 - Gamma Tau noted that brothers should be reminded to be serious and respectful.
 - CONSIDER AS BOARD RECOMMENDATION.
 - Brother Vitale noted that “sit upright” may be outdated.

Chancellor Simmons called for a straw poll by placard on proposals.

- Proposal 1: 36 in favor (68%)

- Proposal 3: 44 in favor (83%)

Chancellor Simmons asked for recommendations on provincial budget surplus.

- Historically, 75% go to next year's LEAD fund, 25% goes to endowed funds.

Atlanta motioned to suspend the rules for a 5 minute discussion. Seconded by Pi.

- Atlanta does not like taking provincial money to benefit a fund for a specific region/province, surplus should be used to benefit entire region.
- West Palm clarified that Cookson fund has been endowed.
- St. Pete/Clearwater mentioned how much it helped Rho Psi for their travel fund to receive support.

Columbia motioned to suspend discussion. Seconded by Kappa Pi.

Birmingham noted that some surplus already lowers LEAD costs and we do not know what surplus would be. St. Pete/Clearwater agreed that we would not get much surplus to go towards GCC.

Gamma Lambda motioned to write a check to GCC delegates to be used for registration prices prior to the beginning of GCC. Seconded by Chi Omega.

- Kappa Pi said that it would not make enough of a difference.
- Rho Psi said that money should not be given prior to event because it is to be used for event.
- Columbia does not believe cost of individual checks would be worth small reward.
- Gamma Lambda asked if this could be in the form of a promo code and is not afraid of CO billing chapters who do not use money appropriately.
- Xi Sigma agrees that it is hard to pay up front even if they know reimbursement money is coming.
- RVP Hill asked Brother Borden to speak.
 - Brother Borden does not believe this is legal/possible, ED Shilling agrees
- Kappa Pi asked for typical surplus amount.
 - Burns answers no more than a couple thousand.
 - Kappa Pi noted that this would be about \$11 per chapter.
 - Beta Gamma said that the amount of money we are discussing is not worth the effort of sending out checks and wants to put money into scholarships.
- Zeta Upsilon recommends that we amend the proposal.

Gamma Lambda motioned to amend proposal to prorate the registration rate and to add to travel fund. Seconded by Kappa.

- RVP Hill noted that chapters pay into funds, it is not paid into by Central Office.

Theta Sigma moved to vote on amendment to proposal. Seconded by Birmingham/Magic City.

Vote by acclamation: motion fails

Kappa Pi moved to vote on original proposal. Seconded by Louisville.

Vote by acclamation: motion fails

Columbia motioned for 75% towards LEAD, 12.5% for Southern Provincial Ashley Harrison Memorial Scholarship, 12.5% for Dr. Philip H. Turnquist Southern Provincial Scholarship. Seconded by Tau Phi.

- Kappa tau asked which of these benefit entire province. Chancellor Simmons noted that these both benefit entire province

Kappa Pi moved to vote. Seconded by Beta Eta

Vote by acclamation: Motion carries

Zeta Lambda then moved the Location and Date of the [+2 years] Provincial Conference and Council Meeting. The motion was seconded by Beta Lambda.

Rho Psi motioned to replace Norfolk with Orlando. Seconded by Chi Omega .

- Burns noted that Orlando proved to not be feasible last year
- RVP King mentioned that there is a beach near Norfolk and would be great exposure for new chapter Chi Omega
- Chi Omega noted flooding concerns in spring

Gamma Lambda motioned to amend to Orlando to Tallahassee

- Beta Lambda clarified if these are official votes or just suggestions
- Beta Lambda also said that a TN location would be more fair for other chapters

Gamma Lambda moved to vote. Beta Gamma seconded

Vote by placard: Motion fails (21 for, 40%)

Iota Mu motioned to replace Norfolk with Raleigh, NC

- Iota Mu said Raleigh is a better midpoint.

Gamma Lambda moved to vote. Seconded by Beta Eta.

Vote by placard: Motion carries (39 for, 74%)

Kappa Pi moved to vote on location. Seconded by Memphis.

Vote by paper ballot: Chattanooga/Knoxville (22) , Raleigh (20), Memphis (11)

Regarding dates, two chapters mentioned that Date 3 was Spring Break

Pi moved to vote on the date. Beta Lambda seconded.

Vote by paper ballot: Date 2 (23), Date 1 (21), Date 3 (9)

The Listing of Preference for the [+2 years] Provincial Conference/Council Meeting was then adopted.

Location Preferences		Date Preferences	
Location 1	Chattanooga/Knoxville, TN (22)	Date 1	Feb. 26-28, 2021 (23)
Location 2	Raleigh, NC (20)	Date 2	Feb. 19-21, 2021 (21)
Location 3	Memphis, TN (11)	Date 3	Mar. 5-7, 2021 (9) - Spring Break

Simmons announced important upcoming dates.

Burns made announcements and then Simmons invited others to make announcements.

Simmons then adjourned the Southern Provincial Council Meeting at 3:54 PM after a motion by Greenville, Nashville second, was approved by consensus. Burns then closed the meeting according to Ritual.



Carrie Burns, Provincial Vice President

Sarah Barry

Sarah Barry, Recording Secretary

ADDENDUM A - ROLL CALL

CHAPTERS PRESENT:

Alpha Lambda	Iota Mu	Tau Phi
Alpha Tau	Iota Omega	Tau Psi
Alpha Zeta	Kappa	Tau Upsilon
Beta Eta	Kappa Chi	Theta Phi
Beta Gamma	Kappa Nu	Upsilon Phi
Beta Lambda	Kappa Pi	Xi Sigma
Beta Omega	Kappa Psi	Zeta Lambda
Chi Omega	Kappa Tau	Zeta Phi
Delta Iota	Nu Chi	Zeta Theta
Epsilon Chi	Nu Pi	Zeta Upsilon
Epsilon Psi	Omicron	
Epsilon Rho	Omicron Pi	
Eta Kappa	Phi Psi (not voting)	
Eta Upsilon	Pi	
Gamma Lambda	Rho Omega	
Gamma Tau (not voting)	Rho Psi	

ALUMNI CHAPTERS PRESENT:

Atlanta Alumni Chapter
Birmingham-Magic City
Columbia (SC)
Greenville/Upstate SC
Jacksonville
Memphis
Nashville
Richmond (VA)
St Pete-Clearwater (FL)
West Palm Beach (FL)

CHAPTERS/ALUMNI ABSENT:

Sigma Tau
Central Florida Alumni

OFFICERS PRESENT:

Southern Provincial Vice President	
Atlantic Coast RVP	Central Gulf RVP
Mid-Atlantic RVP	Mid-South RVP
South Atlantic RVP	Southeastern RVP

ADDENDUM B - PROVINCIAL COUNCIL AGENDA

International Fraternity of Delta Sigma Pi Southern Provincial Council Meeting Agenda Carrie Sagel Burns March 2, 2019

- A. Opening Ritual (members only)
- B. Call the Meeting to Order – Chancellor
- C. Roll Call of Delegates – Secretary
- D. Adopt Agenda
- E. Approve the Minutes of the Previous Southern Provincial Council Meeting (Feb, 2018 in Charlotte, NC)
- F. Review Votes Taken Since the Last Meeting
 - 1. None
- G. Receive the Report of the Provincial Vice President - *Carrie Burns*
- H. Receive the Reports of the Regional Vice Presidents
 - 1. Atlantic Coast Region - *Trina Kirk*
 - 2. Central Gulf Region - *Holly Vernon*
 - 3. Mid-Atlantic Region - *Aimee King*
 - 4. Mid-South Region - *Madison Whitehouse*
 - 5. South Atlantic Region - *Gabby Leto*
 - 6. Southeastern Region - *Meghan Hill*
- I. Reports of Provincial Committees
 - 1. Alumni Development - *Mitch Simons*
 - 2. Scholastic Development & Awards - *Gina Irvin*
 - 3. Community Service - *Holly Vernon*
 - 4. Professional Development - *Marlena Jones*
- J. Old Business
 - 1. None
- K. New Business
 - 1. Approve 2019 - 2020 Provincial Budget
 - 2. Legislative Proposals/Recommendations
 - 3. Determine use of budget surplus from 2019 LEAD Provincial Conference
 - i. Historically we have sent 25% to the Southern Province Ashley Harrison Memorial Scholarship and 75% to the next LPC budget to help reduce costs for next year's conference; in 2017 12.5% went to Ashley Harrison Memorial Scholarship and 12.5% to the John & June Cookson Memorial Travel Fund
 - 4. Determine the Date and Location for the 2021 LEAD Provincial Conference & Council Meeting
 - i. City Recommendations (*historical locations on page 2*): Memphis, TN - Norfolk, VA - Chattanooga/Knoxville, TN

ii. Suggested Dates: Feb 19-21, 2021 - Feb 26-28, 2021 - Mar 5-7, 2021

L. Review schedule of upcoming LEAD's and events

1. April 25, 2019 - Alumni Day
2. Aug 14-19, 2019 - 52nd Grand Chapter Congress
3. Southern Province LEAD School - Lexington, KY (November 8-9, 2019)
4. Southern LEAD Provincial Conference - Jacksonville, FL (February 21-23, 2020)

M. General Announcements

N. Adjournment - Chancellor

O. Closing Ritual (members only)

Historical reference of LEAD locations:

Year	LEAD Provincial (Spring)	LEAD School (Fall)
2004	Charlotte, NC	Tampa, FL
2005	Birmingham, AL	Charlotte, NC
2006	Atlanta, GA	Louisville, KY
2007	Nashville, TN	Atlanta, GA
2008	Birmingham, AL	Tampa, FL
2009	Atlanta, GA	Lexington, KY
2010	Charlotte, NC	Knoxville, TN
2011	Myrtle Beach, SC	Atlanta, GA
2012	Jacksonville, FL	Norfolk, VA
2013	Raleigh, NC	Columbia, SC
2014	Orlando, FL	Atlanta, GA
2015	Birmingham, AL	Greensboro, NC
2016	Nashville, TN	Jacksonville, FL
2017	Atlanta, GA	Myrtle Beach, SC
2018	Charlotte, NC	Birmingham, AL
2019	Atlanta, GA	Lexington, KY
2020	Jacksonville, FL	TBD

ADDENDUM C - SOUTHERN PROVINCIAL LEADERSHIP TEAM REPORTS

International Fraternity of Delta Sigma Pi Report of the Southern Provincial Vice President Carrie Sagel Burns January 2019

The Southern Province and Fraternity as a whole have had a pretty exciting year, including the installation of the new Chi Omega chapter at Old Dominion in the Mid-Atlantic Province and reinstallation of the Omicron chapter at Vanderbilt University in the Mid-South Province. The South Atlantic Province had a very successful Area Conference at the University of Miami and we successfully ran the first Presidents' Academy in St Louis. We are close to 100% on placement of District Directors and all committee chairs are in place to start working on progressing professional and alumni development. Risk management concerns continue to be an issue at a number of chapters. Working to instill the proper Delta Sigma Pi procedures and transitions and minimize potentially harmful "traditions" is a big focus of the SoPro leadership team as well as enhancing and improving upon ritual. This is not meant to negatively impact the Brotherhood at the chapters, but to encourage positive methods of pledge and Brother education and grow strong leaders with strong morals and character.

Southern Provincial Leadership & Committees

- Regional Vice President's:
 - Atlantic Coast - Trina Kirk
 - Central Gulf - Holly Vernon
 - Mid-Atlantic - Aimee King
 - Mid-South - Madison Whitehouse
 - South Atlantic - Gabby Leto
 - Southeastern - Meghan Hill
- Alumni Development - Mitch Simmons
- Community Service - Holly Vernon
- Professional Development - Marlena Jones
- Scholastic Development & Awards - Gina Irvin
- Discipline - Carrie Burns, Holly Vernon, Meghan Hill

Significant Travel

Jan 19-21, 2018 - DSP Board of Directors Meeting, Oxford, OH
Feb 23-25, 2018 - Southern Provincial Conference, Charlotte, NC
Jun 22-24, 2018 - Southern Provincial Leadership Meeting, Hiawassee, GA
Aug 2-3, 2018 - DSP Board of Directors Meeting, Dallas, TX
Aug 3-5, 2018 - National Volunteer Leadership Retreat, Dallas, TX
Oct 3-5, 2018 - Southern Provincial LEAD School, Birmingham, AL
Nov 10, 2018 - Omicron chapter reinstallation at Vanderbilt Univ, Nashville, TN

Dec 1, 2018 - Chi Omega installation at Old Dominion Univ, Norfolk, VA

Jan 10-11, 2019 - DSP Board of Director Meeting, St. Louis, MO

Jan 11-13, 2019 - Inaugural President's Academy, St. Louis, MO

* Note that there are other meetings, conference calls, etc. outside of this travel

Province Goals

- Member Education
 - Improve on DD training to better assist with spotting risk management and other concerns that could end up being ongoing and debilitating in a chapter
 - Status: We have dramatically reduced the number of risk mgmt issues and have close to 100% district director placement
 - Goal to have every chapter complete a Risk Mgmt event during the year
 - Improving on transition documents, templates and procedures for national leaders - leadership development/education
 - Status: Work in progress, but further discussions and training with leadership as well as possible new technology will help push forward
 - CDL - Ensure all RVPs and DDs are at least Tier 1 (or complete VOLT or VLT)
 - Status: 100% of RVPs are Tier 2 and about 20% of DD's are
- Member Engagement
 - Engaging alumni for speaker roles at national events and volunteer sign-up
 - Status: With Mitch Simmons heading up the SoPro Alumni Development committee we are working through more productive ways of engaging and retaining alumni
 - 1 additional alumni chapter in each region by 2019 GCC
 - Currently at 12 with a number of possibilities for refranchising/expanding
 - Increase use of social media throughout the chapters and alumni by enlisting students and alumni to assist with engagement on a regular basis
 - Work in Progress
- Membership Growth
 - Working on growing numbers, but quality members so we minimize the need for trials and have engaged, educated Brothers
 - Recruitment continues to be a concern at a lot of chapters as well as setting realistic expectations for pledges to improve pledge retention; ensure pledges understand that the time commitment is like adding a 1 hour course to workload
- Organizational Excellence
 - Increase use of available technology and communication portals
 - Working on encouraging chapters to use MemberPlanet
 - Hoping to see changes to the Hub and DSP back-end technologies in coming years
- Increase numbers for COY, Awards and Scholarship recipients
 - COY - We had 2 chapters not submit (Eta Kappa & Alpha Lambda), but still close to 100%, last year we only had 1 so need to make sure to keep an eye on that;

we had 13 incomplete applications this year, 1 more than last year, gotta get those applications in to be eligible

- Increase number of chapters taking advantage of Leadership Foundation scholarships
- Increase attendance at provincial/national events
 - Birmingham LEAD had solid numbers with very few issues overall and a great response from surveys
 - Atlanta Provincial numbers are low right now, great opportunity to network and a relatively easy spot to get to so working on encouraging early registration
 - Goal of having every collegiate and alumni chapter represented at 2019 GCC
- Increase number of chapters achieving Accredited, Recognition and Excellence
- Find ways to further decrease the cost of LEAD/GCC
- Work on further establishing committees and task force members
 - Alumni development finally has a chair and a great one at that so working towards a plan for engagement
 - Have a new Professional development chair in place and will begin getting committee together
 - Community service needs committee could use alumni volunteers

Expansion Efforts

- Colony at Old Dominion (COMPLETED)
- Reactivation at Vanderbilt (COMPLETED)
- Possible colony at South Alabama, Rollins University in Orlando, Jacksonville University, Emory
- Alumni chapters - Savannah, Tallahassee, Miami (FL), Hampton Roads (VA), Greensboro (NC), Charlotte, Raleigh-Durham

Discipline & Assistance Actions & Issues

- **Atlantic Coast Region:**
 - Beta Eta (Univ of FL, Gainesville) - Guidance until 1/10/20
 - Probation successfully completed
 - Kappa Pi (Univ of N FL, Jacksonville) - Guidance until 8/14/19
 - Probation & receivership successfully completed
 - Theta Sigma (Univ of Central FL, Orlando) - Overall chapter well-being concerns
 - Epsilon Chi (GA Southern) - Recruitment & chapter size concerns
- **Central Gulf Region:**
 - Gamma Tau (Univ of Southern Mississippi, Hattiesburg) - Financial concerns as well as recruitment & pledging concerns
- **Mid-Atlantic Region:**
 - Nu Chi (Lynchburg) - Membership retention concerns
 - Xi Sigma (Wingate) - Financial concerns and pledge reporting
 - Omicron Pi (Radford) - Membership retention concerns
- **Mid-South Region:**
 - Epsilon Psi (Christian Bros, Memphis) - Guidance until 7/31/19

- Receivership successfully completed
 - Zeta Theta (Western KY) - Membership retention concerns
 - Tau Upsilon (Univ of Louisville) - Membership retention concerns
- **South Atlantic Region:**
 - Epsilon Rho (Univ of Tampa) - Guidance until 1/10/20
 - DSP and university probation successfully completed
 - Upsilon Phi (Eckerd) - Membership retention concerns
- **Southeastern Region:**
 - Kappa (GA State Univ) - Receivership underway
 - Reorganization, probation & guidance successfully completed
 - Iota Mu (GA College & State Univ) - Membership retention concerns

Best Practices

- Slack for team communication
- Working on establishing “best practices” for transition docs

Province Highlights

- Vanderbilt (Omicron) and Old Dominion (Chi Omega) installations went well
- Beta Eta (Univ of FL) - Did well on probation, moved to guidance, have had a changing of the guard and feel their going in a good direction
- Kappa Pi (Univ of N FL) - Receivership and probation went well, watching them on guidance to ensure alumni involvement issues subside, but good direction
- Omicron Pi (Radford) - Have made great strides, couple of internal issues looking into
- Southeastern region would like to figure out how to clone Pi (UGA) and Kappa Tau (Clemson)...talk to them about recruitment!
- Very effective and well planned South Atlantic Area Conference at Univ of Miami
- Finally at a point where almost all chapters have a DD and we have committee's with chairs so now time to really work with them, encourage them and give them the tools to empower them
- Great Summer retreat w/ the team, looking at doing again towards end of Spring semester and team building event (escape room) in Birmingham during LEAD

Regional Summaries

Atlantic Coast Region - Trina Kirk

- The Chapters of the Atlantic Coast Region continue to work on making themselves better than they were the day before. They continue evaluate their progress on a daily basis, and make changes to make their Chapter more efficient. We are in the final stages of bringing back Joint Initiation to the Atlantic Coast Region for the six collegiate chapters and two alumni chapters in the region. We are looking to hold this every Spring Semester. The Fall Semester would be single Chapter Initiations or possibly a couple of mini Joint Initiation of two or three Chapters only.

Central Gulf Region - Holly Vernon

- The Central Gulf Region had an overall positive Fall semester. So far, CMP performance is average, with all chapters but one capable of still achieving accredited status if the remaining items are submitted timely. The region fell significantly in COY applications. While all but one chapter submitted a nominee, only two of the five completed their applications. Alpha Sigma leads the region in the number of approved Professional activities with only two left for the Spring and remains the largest chapter in the Region. Beta Lambda is on track to maintain accredited status and continues to be a consistent chapter with CMP and member numbers. Gamma Tau is still struggling with debt to Central Office, but a new District Director has been put in place and actions will be taken to help the chapter get back on track. Eta Kappa won the award for most improved chapter and has grown in their membership. Eta Upsilon leads in community service events with five complete, leaving one remaining for the spring. Tau Phi will not achieve accredited status due to already having three late items but hope that they will strengthen in the Spring and have 100% completion. I hope that the chapters will finish strong in the Spring and prepare themselves for a great turnout in Atlanta for GCC 2019!

Mid-Atlantic - Aimee King

- This semester has been a rough one, with still not able to secure District Directors for Alpha Lambda and Sigma Tau, therefore I have been play those rolls for the Chapters. Communication and meeting deadlines are in need of being improved. We met 90% of COY Nominations, with about 60% of those nominations submitted their applications. The District Directors and myself are working with the Chapters to obtain at least Chapter of Recognition.

Mid-South Region - Madison Whitehouse

- This fall semester has been a pretty good one for the Mid-South region. Vanderbilt Colony became the Omicron Chapter on November 10th, and while each of the chapters have their own struggles, they are working toward an overall improvement.

South Atlantic Region - Gabby Leto

- The South Atlantic region went through some ups and downs this semester. Many chapters had internal issues that needed to be addressed from a DD level to a PVP level. The region held its first area conference in a long time with over 75 brothers attending. It was well received by many and will be looking to do another one in the fall. A Joint Initiation was held for the first time in a couple of years. It was a great initiation and will be looking to do another joint one next year. Each chapter had different achievements that they hit. A few to list: Delta Iota won many regional and provincial awards at LEAD Alabama. Zeta Phi is operationally running smoothly and have given themselves a bigger presence on campus. Rho Psi is about \$4000 away from reaching their endowment fund goal. Upsilon Phi has become stronger than ever and are turning the chapter around completely. I am proud of all my chapters and look forward to working with them more in the spring.

Southeastern Region - Meghan Hill

- The Southeastern Region is proud to have brought the greatest number of brothers to LEAD in Birmingham (not in our region, by the way), and has been working hard to increase member participation in chapter and national events. I am seeing more collaboration between chapters and will continue to encourage and provide opportunities

for more collaboration between chapters as well as between alumni and collegiates. While we have a couple of chapters that may be struggling, there are good plans and people in place to help chapters succeed. We look forward to hosting our Province in March in Atlanta and look forward to hosting our entire fraternity in August at Grand Chapter Congress.

ADDENDUM D - SOUTHERN PROVINCE BUDGET

Individual Travel for RVPs & PVP				
Collegiate chapters (\$125 each for 45 chapters)				
				Budget
	Atlantic Coast	6	\$125	\$750
	Central Gulf	6	\$125	\$750
	Mid-Atlantic	11	\$125	\$1,375
	Mid-South	6	\$125	\$750
	South Atlantic	7	\$125	\$875
	Southeastern	9	\$125	\$1,125
		45		\$5,625
Colonies		0	\$100	\$0
PVP				\$2,400
Provincial Event Travel				
	LEAD School			\$1,300
	LEAD Prov Conf			\$1,300
	Long distance exceptional travel allowance			\$500
	Provincial RVP/PVP Meetings			\$1,950
				\$5,050
Other				
	Community Service			\$100
Grand Total				\$13,175