

# **Northeastern – 2023 Provincial Council Meeting**

## **HOW TO USE THIS LEGISLATION BOOKLET AT PROVINCIAL COUNCILS**

This document describes in detail a Bylaw amendment submitted to the Northeastern Provincial Council for consideration. Any amendment that passes will be considered at the 2023 Grand Chapter Congress in August. Bylaw amendments must achieve a 2/3 majority vote at Congress to pass.

Proposals related to National Policy and Procedures may be discussed and voted upon by the Council, but ultimately all National Policy and Procedures are administered by the Fraternity's elected Board of Directors. The Board, of course, will take any recommendation passed by a majority vote of the Provincial Council very seriously.

- Any language with ~~strikethroughs~~ would be deleted if the proposal or amendment passes.
- Any language listed in ALL CAPS indicates language that would be added if the amendment or proposal was adopted.
- Language in *italics* is included occasionally for explanatory purposes.

### **EXAMPLE:**

~~Bylaw~~ - would be deleted

BYLAW - would be added

*Bylaw* - would be an explanatory note offering more detail or interpretation

# PROPOSALS

## POLICY PROPOSAL 1 – Section Q Policy 12

**SUBMITTED BY:**

Jen Huynh-Doto, New England RVP — 860-970-9289, [NewEnglandRVP@dsp.org](mailto:NewEnglandRVP@dsp.org)  
 Robert Fosdick Niagara RVP— 716-548-3630, [NiagaraRVP@dsp.org](mailto:NiagaraRVP@dsp.org)

**DATE:** December 30, 2022

***What does this proposal do?***

Amend National Policy & Procedure (Section Q. PROVINCIAL COUNCILS, Policy 12) to redraw regional boundaries and create a new region in the Northeastern Province.

This recommendation and proposed policy change will only refer to collegiate chapters affected and include any alumni chapters which franchise for the 2023-2024 year and onward.

The New England Region as of fall 2022 has 11 collegiate chapters, one start-up group, and two alumni chapters. With the anticipated growth in the states encompassing the New England Region today, the redrawing of regional boundaries will allow for more equal distribution of resources and work necessary to provide needed focus to all the schools affected. Without this change, the Region risks becoming too large in size (as defined by the number of collegiate and alumni chapters) for meaningful engagement with the RVP. Re-drawing the regional boundaries and including creation of a new region drives sustainability for further expansion efforts and manageable regional sizes for volunteer leadership.

This proposal seeks a solution by looking at the New England and Niagara Regions and re-drawing geographical boundaries to bring the eastern side of the Niagara Region (Albany, NY chapters) and the western side of New England Region (Western MA, CT, Vermont, and Southern RI) into one region. The reason for inclusion of the chapters in Albany is to geographically bring the chapters in that city closer to neighboring chapters in Western New England. See proposed chapter listings below.

Niagara 6 COL, 0 ALUM	New Unnamed Region 6 COL, 1 START UP (7 SCHOOLS) 2 ALUM	New England 7 COL, 1 ALUM
Alpha Kappa (Buffalo)	Zeta Psi (Albany)	Gamma (Boston Univ)
Epsilon Lambda (RIT)	Theta Upsilon (Siena)	Gamma Upsilon (Babson)
Omega Psi (St. John Fisher)	Theta Iota (Univ of Connecticut)	Lambda Tau (Bentley)
Xi Tau (Syracuse)	Nu Sigma (Roger Williams)	Xi Phi (Univ of Massachusetts – Boston)
Omicron Rho (Cornell)	Pi Rho (Univ of Massachusetts – Amherst)	Xi Psi (Bryant)
Kappa Lambda (Binghamton)	Phi Chi (Univ of Rhode Island)	Sigma Omega (Northeastern Univ)
	Vermont Start Up	Omega Upsilon (Providence Coll)
	Albany-Upstate NY Alumni Chapter	Boston Alumni Chapter
	Hartford-CT Alumni Chapter	

***How does this proposal impact our organizational Strategic Priorities and Diversity, Equity and Inclusion initiatives?***

This proposal impacts the following strategic priorities for 2021-2026.

**Membership Growth: chapter expansion** - with expansion in mind when strategizing the regional boundary changes, the intention behind the proposed boundaries prepare both regions for potential growth. In turn, as the regions are better prepared with more focused resources, there can be more attention as new chapters are established.

**Membership Engagement:** Provide members with meaningful involvement opportunities at every stage in life - with the creation of a new region, there is opportunity to engage the alumni more meaningfully in this geographical region due to more focus from national and volunteer leadership resources

**Organizational Excellence - strengthen infrastructure to support priorities:** re-organizing the regions to better support the chapters allows for better infrastructure for sustained growth expected from the Fraternity. If we plan to drive the strategic priority of membership growth to expand the number of chapters we have, we must ensure our structure and resource align accordingly. With resources appropriately divided and number of chapters managed by RVP reduced in this change, more capacity can be focused on strategic work within the role to support priorities.

**Diversity, Equity, Inclusion: transportation accessibility for volunteer leaders and alumni engagement.** The new boundaries address inclusivity and equity by creating more accessibility for members, especially volunteer leaders, who want to attend events or serve in leadership roles but do not have access to the transportation necessary to do so. In the current state, the New England Region spans across six different states. There is systemic inequity in the assumption that whoever serves as a District Director or Regional Vice President has access to transportation to visit all the schools to do their job effectively. In most cases, this assumption was needing a car to be a volunteer leader or grand officer. If a car is not accessible or available, a rental car would be needed which would incur higher budgetary costs. By having the metro Boston and northern Rhode Island schools as one region, volunteer leaders and individuals who want to participate in activities across the region have access to reasonable public transportation to do so if they do not own their own vehicle. (As of fall 2022 there are no known efforts to expand into New Hampshire or Maine and transportation would need additional budget to support any startup efforts added after approval of this geographical change)

***Next Steps if Approved:***

If approved, operations would continue business as usual until July 1, 2023. Current New England RVP and Niagara RVP would begin processes to transition chapters affected by this change. Candidates beacon will require updates in order to factor in candidacy for two regions instead of one and align with standard campaigning and nominations policies through July 1, 2023. Normal elections process will continue at 2023 Grand Chapter Congress to elect RVPs for each region. Succession planning will continue as planned regardless of the outcome.

New regional boundaries do not prevent chapters from interacting or collaborating. In fact, collaboration with chapters within and outside the region is highly encouraged.

***History of Proposal:***

**Fall 2021:** General discussions during fall visits in New England indicated limited interest in any individual to run for RVP in the future if the region continues to grow at current rate. University of Vermont expansion inquiry active with petition anticipated spring 2022.

**Spring 2022:** Continued discussions during spring visits in New England. Began conversations with previous New England RVPs to understand context, past discussions, and seek feedback. Met with Robert Fosdick (Niagara RVP) and Charles Weening (Empire RVP) to review options as the neighboring regions. Introduced idea of geographical boundary changes to the Northeastern Provincial and New England Regional leadership team for awareness.

**Summer/Fall 2022:** Introduced intention of regional boundary change to Northeastern Provincial members at 2022 Special GCC in Cleveland. Began detailed discussions with New England delegates physically present at GCC in order to discuss options and seek feedback. Individual chapter discussions had for members not at 2022 GCC. Began general distribution and socialization of these changes over email to all chapter presidents affected and had DDs bring this up. Began succession planning to search for potential RVP candidates in case a new region is created. Discussed with members at 2022 fall LEAD. Intention to submit for 2023 Northeastern Provincial for review.

***\*Positive aspects of implementing Proposal/Recommendation***

- Realigns regional boundaries based on current number of chapters, promotes sustainable growth for expected expansion in the near future
- Reduces risk of volunteer leadership burnout due to region size (by number of chapters) double the national average of chapters per region
- More accessible transportation options for members of the New England Region residing in metro Boston, Providence, and surrounding suburbs
- Chapters in Albany, NY are closer geographically to chapters in Western New England and Vermont, promoting more opportunities for collegiate and alumni collaboration efforts
- Existing relationships within the region become inter-regional collaboration opportunities

***\*Negative aspects of implementing Proposal/Recommendation***

- Changes to one region does not solve overall concerns with geographical boundaries around the country
- Burnout and volunteer leadership resources may still occur even with the changes to geographical boundaries
- Chapters currently in the New England and Niagara Regions may have sentimental ties to the current geographical layout
- Cross region alumni volunteers needed during transitional period
- If expansion continues trending upward, we would need to do this exercise again

*\*Provide a brief financial analysis (cost and benefits) of the Proposal/Recommendation (if applicable). Contact Central Office staff to discuss details as warranted.*

**Estimated \$4,400 to add a new region in the first fiscal year**  
*Data as of November 2022 from Executive Director Jeremy Levine*

A. Hard costs to add a region

- Additional new region awards presented by National Fraternity (annually up to)  
\$350
- Additional New Regional COY badge, certificate and scholarship (annually)  
\$450
- New RVP funds for educational purposes (annually)  
\$500
- New RVP attend GCC (biennial)  
\$1,300
- New RVP attend post-GCC Leadership Retreat (biennial)  
\$1,300
- New RVP costs to attend LEAD Events (annually, both LEAD school/provincial)  
\$1,200
- Artwork/time to redraw maps in pledge manual (one time)  
\$300
- Staff/Vendor/Volunteer time for adjustments to reports, files, reporting, systems,  
etc.(one time)  
\$300

B. Staff time needed for changing/updating

- Chapter Map/Directory/CMP/Awards-related on web
- Pledge Manual (listings, boundaries, maps)
- Policy Manual (listings, groupings)
- Update accounting software, line items, listings, and groupings
- Alumni Contact Lists
- Various chapter roll/historical listings/comparisons
- RVP mailbox/email -- add one/changes
- Congress related: Nominations Form/Nominations Beacon/ process, Signage for GCC, Caucus Moderator

***Recommended implementation date and logic for selecting this date***

**July 1, 2023**

Implementing this policy change by July 1, 2023 aligns with Fraternity fiscal policies and is prior to the 2023 Grand Chapter Congress but after the 2023-2024 franchising application period. Section Q. Policy 12 of National Policy & Procedure outlines the process for how to handle elections for the potential new region

**Policy 12. Regions and Boundaries**— Per Bylaws Article II, Section 12, Provincial Councils establish the Regions and their boundaries within their respective Province. Any newly created region will be established on July 1 following the vote. During years in which a Congress convenes following July 1, the Provincial Vice President will assume jurisdiction and leadership of the new region until a Regional Vice President is elected at Congress (or after). During years in which there is no Congress, a Regional Vice President election will be held to fill the vacancy. No newly created Region will be given the same name as an existing Province of Delta Sigma Pi; nor may any existing Region be renamed using the name of an existing Province of Delta Sigma Pi. Additionally, each Region name must be unique; therefore, no two Regions may have the same name at any time. Recorded here, for official reference, are the current Regions and boundaries as determined by the Provincial Councils. The Provincial Vice President must notify the Executive Director within 14 days of any changes to the Regions or boundaries.

***\*Proposal Details (and/or exact Policy, Bylaw or Ritual Language proposed -- use ALL CAPS for new language and strikethrough for deletions.)***

e. New England Region, to comprise the chapters in Maine, New Hampshire, ~~Vermont~~, Massachusetts EAST OF 1-495, Rhode Island NORTH OF 1-95, AND NORTH OF 1-195, ~~Connecticut, Nova Scotia, New Brunswick, Newfoundland, and Prince Edward Island.~~

Active Collegiate Chapters: Gamma (Boston University), Gamma Upsilon (Babson College), ~~Theta Iota (University of Connecticut)~~, Lambda Tau (Bentley University), ~~Nu Sigma (Roger Williams University)~~, Xi Phi (University of Massachusetts-Boston), Xi Psi (Bryant University), ~~Pi Rho (University of Massachusetts Amherst)~~, Sigma Omega (Northwestern University), ~~Phi Chi (University of Rhode Island)~~ and Omega Upsilon (Providence College).

Inactive Collegiate Chapters: Beta Mu (Dalhousie University), Delta Kappa (Boston College), and Delta Psi (Suffolk University).

f. Niagara Region, to comprise the chapters in New York (except chapters south of I-84 in New York City AND WEST OF 1-87), northeastern Pennsylvania (north of Interstate Highway 80 and east of Route 219), and ~~Quebec.~~

Active Collegiate Chapters: Alpha Kappa (University at Buffalo), Epsilon Lambda (Rochester Institute of Technology), ~~Zeta Psi (University at Albany)~~, ~~Theta Upsilon (Siena College)~~, Kappa Lambda (Binghamton University), Xi Tau (Syracuse University), Omicron Rho (Cornell University) and Omega Psi (St. John Fisher College).

Inactive Collegiate Chapters: ~~Tau (McGill University)~~, ~~Gamma Chi (St. Bonaventure University)~~, and Delta Lambda (Ithaca College).

**NEW SECTION LETTER - RE NUMBER POLICIES ACCORDINGLY. WESTERN NEW ENGLAND REGION**, TO COMPRISE OF THE CHAPTERS IN THE CHAPTERS IN MASSACHUSETTS WEST OF 1-495, RHODE ISLAND SOUTH OF 1-95 AND SOUTH OF 1-195, CONNECTICUT, NEW YORK EAST OF 1-87, AND VERMONT.

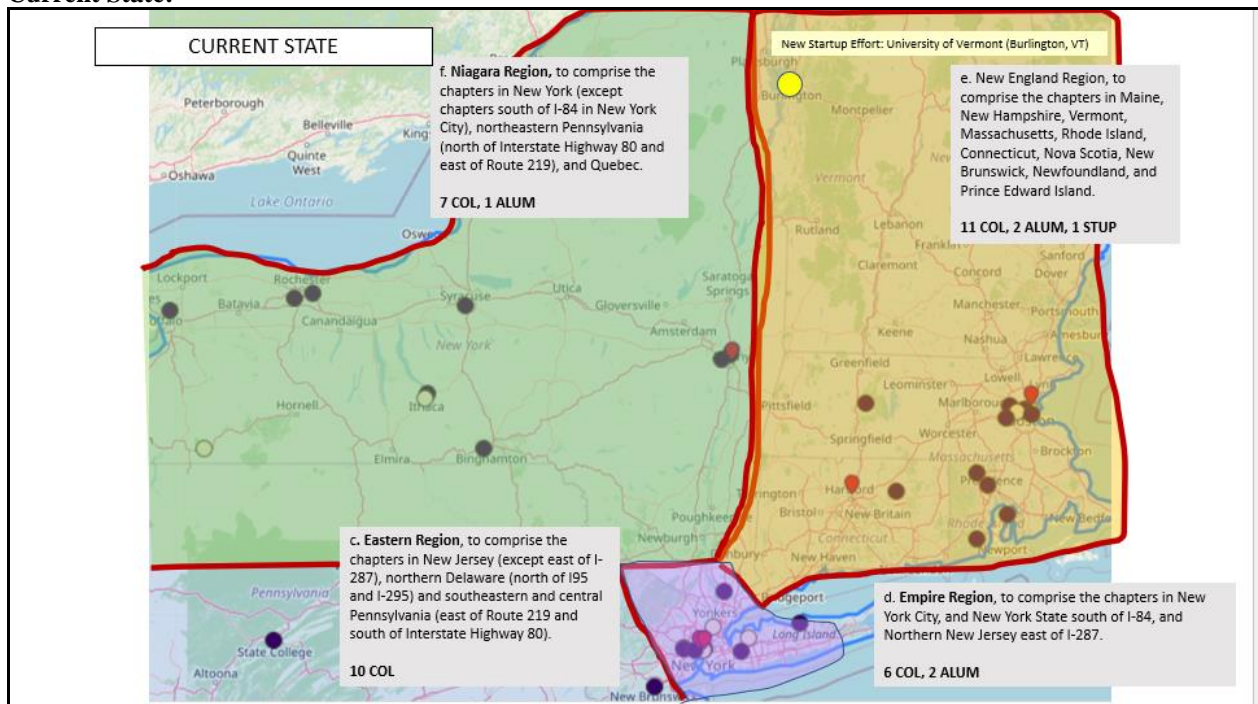


ACTIVE COLLEGIATE CHAPTERS: ZETA PSI (UNIVERSITY AT ALBANY), THETA IOTA (UNIVERSITY OF CONNECTICUT), THETA UPSILON (SIENA COLLEGE), NU SIGMA (ROGER WILLIAMS UNIVERSITY), PI RHO (UNIVERSITY OF MASSACHUSETTS AMHERST), PHI CHI (UNIVERSITY OF RHODE ISLAND)

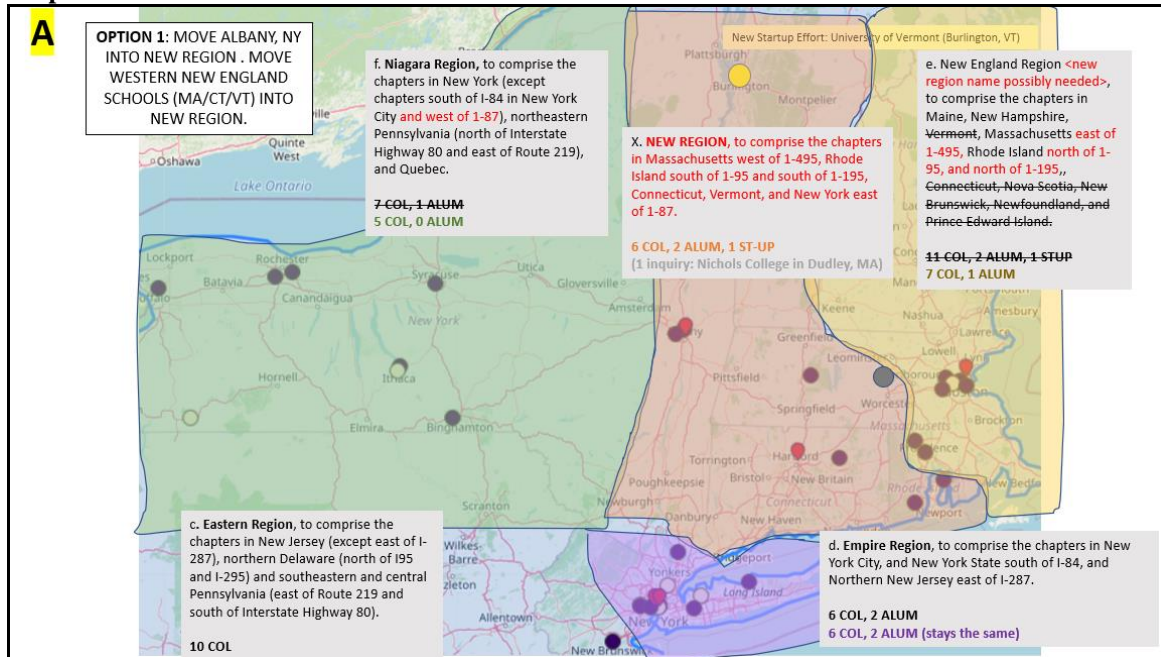
<Alumni chapters will be placed into their respective regions by geography once the alumni chapters complete re-franchising for the 2023-2024 fiscal year>

**Appendix:  
Supplemental Visuals and Documents:**

**Current State:**



**Proposed State:**



**Available Chapter Count Data**

**Average Chapters/Region (as of November 2022, includes current start-up efforts)**

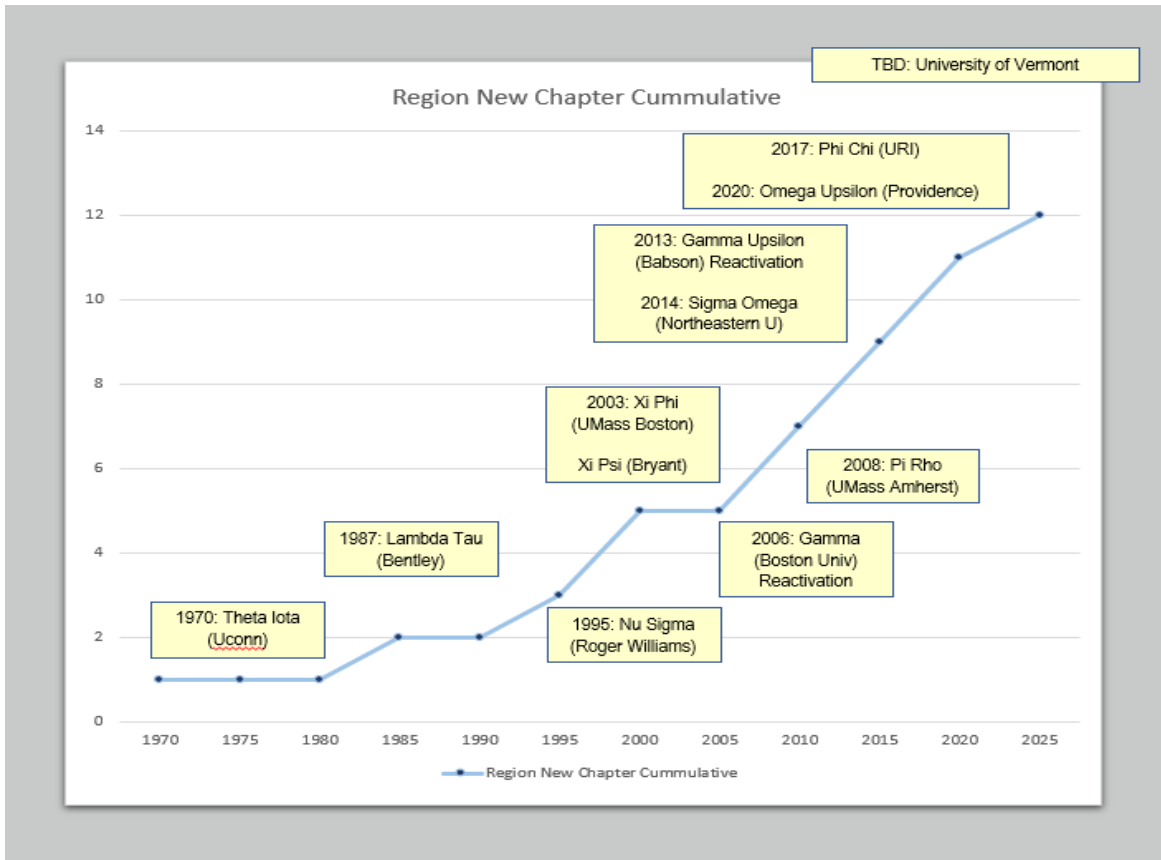
Based on the average number of chapters per region, the current state of New England having 12 schools is well over any chapter per region average in any province and nationally.

Province	Average Chapters/Region
North Central	8.4
Northeastern	8.1
South Central	6.2
Southern	8
Western	6.4
<b>National</b>	<b>7.4</b>

**Graph of New England Region growth over the past 50 years**

In the past 15 years, the Region has doubled in size. With consistent expansion inquiries and seeing minimum a new chapter every 3-4 years since 2003, the Region must be prepared for continued growth which is part of our strategic priority goals.





**NOTES:**

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Passed

Passed as amended

Failed

## **POLICY PROPOSAL 2 – Section S. Policy 1**

### ***SUBMITTED BY:***

John Chaves, Xi Psi Chapter

***DATE:*** December 11, 2022

### ***What does this proposal do?***

The business world is ever changing, and I believe it is time to accept all people of business into Delta Sigma Pi, by accepting business minors. Accepting business minors would allow more people in the collegiate field to obtain the benefits of Delta Sigma Pi. Plenty of business minors students already must take a business core, and most are even interested in opening their own business, therefore I believe it is reasonable to allow them to join our business fraternity.

The problem that this proposal is trying to solve is much smaller chapters sometimes struggle to get members. I believe by allowing chapters to accept business minors, this will allow them to increase their enrollment and help chapters recover from COVID-19 as well as expand our business network to the liberal arts side.

This proposal would affect smaller chapters as it would allow them to gain access to more students as a whole. It would also allow chapters to obtain more funding from their school, by potentially having more students involved with Delta Sigma Pi.

College enrollment is going down after the pandemic, by increasing our potential membership pool it should also help combat this problem of lack of enrollment, and lead to membership growth.

### ***How does this proposal impact our organizational Strategic Priorities and Diversity, Equity and Inclusion initiatives?***

This proposal would impact our organizational strategic priorities through education, growth, and engagement. Allowing business minors would allow our brothers to become more diverse as they would be interacting with liberal art majors, causing us to become a more diverse fraternity. This diversity would increase our education through the expansion of other majors. Accepting business minors would help increase enrollment and grow the Fraternity. Finally, the proposal will improve the overall Fraternity by increasing engagement, by growing the Fraternity through the addition of a larger pool of students.

### ***Next Steps if Approved:***

Chapters may include and recruit business minors without approval of the Provincial Vice President once implemented.

### ***History of Proposal:***

My chapter has already submitted business minors to be accepted into the Fraternity and they have been great members. My chapter now accepts psychology majors with business minors, and he was able to help us collaborate with more organizations on campus than we would have been able to on campus.

***\*Positive aspects of implementing Proposal/Recommendation***

- More members
- More diversity
- Consistency among the chapters.

***\*Negative aspects of implementing Proposal/Recommendation***

- Larger chapters have more students to review.

***\*Provide a brief financial analysis (cost and benefits) of the Proposal/Recommendation (if applicable). Contact Central Office staff to discuss details as warranted.***

Cost Impact: Staff time to update bylaws, policy/procedure.

***Recommended implementation date and logic for selecting this date***

I would recommend this be implemented after GCC in Houston 2023. I would like to see it in place by fall of 2023.

***\*Proposal Details (and/or exact Policy, Bylaw or Ritual Language proposed -- use ALL CAPS for new language and strikethrough for deletions.)***

This proposal will amend National Policy & Procedure Section S. Expansion and Reactivation.

**S. EXPANSION AND REACTIVATION**

*Refer to Bylaws Article XVI “new collegiate and alumni chapters,” in addition to the following policies.*

Policy 1. College and University Eligibility to Host a Delta Sigma Pi Chapter– A. Qualified program – The college or university must have a defined department, division, school, or college that offers the Bachelor’s and/or Master’s degree in Business Administration, Economics, or similar business curriculum. This entity will serve as the host location for a chapter. Additional qualified programs may be approved for membership based on the qualified program policy found in Section D. of Fraternity policy. Delta Sigma Pi does not admit students in associate degree or certificate programs, ~~nor those taking business classes in non-degree programs or business minors.~~ DELTA SIGMA PI CHAPTERS MAY RECRUIT AND ACCEPT CANDIDATES INTO THE FRATERNITY FOR MEMBERSHIP WHO HAVE DECLARED A MINOR IN THE SCHOOL OF BUSINESS IF THE INDIVIDUAL MEETS SUFFICIENT REQUIREMENTS BASED ON THE NUMBER OF BUSINESS COURSES IN SUBMITTED MINOR STUDIES CURRICULUM.

**NOTES:**

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Passed

Passed as amended

Failed