

THE

DELTA SIGMA PI

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Deloitte Exec Honored with Career Achievement Award
Theresa Drew, Northern Arizona

THE DELTASIG

The Journal of Delta Sigma Pi—America's Foremost Business Fraternity

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On the Cover:

GP Onuka Ibe presented Theresa Drew, Northern Arizona, with our Career Achievement Award at the Atlanta LEAD School. Read more about Drew and how Deltasig influenced her on page 14.

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My Kind of

Town!



Delta Sigma Pi has never been bigger, and what better way to celebrate than with more than 1,000 brothers in the third largest city in the United States?

We are only a few months away from kicking off our 50th Grand Chapter Congress, August 12-16, in Chicago—a truly global city in the heart of the Midwest. This city is famous for its food, sports, architecture, art, and one of the most recognizable skylines on earth. From Navy Pier to Wrigleyville to the Magnificent Mile, Chicago has something to enchant everyone. You will be able to explore all that Chicagoland has to offer from our accommodations at the beautiful Renaissance Schaumburg Convention Center.

Chicago also holds a special place in Fraternity history, serving as the home of our Beta Chapter at Northwestern-Chicago and the location of our first Central Office, manned by the legendary PGP H. G. “Gig” Wright starting in 1924.

We have a long tradition of outstanding Grand Chapter Congresses and 2015 should be no exception. Our educational programming will appeal to students and alumni alike, including nearly 30 new sessions providing insights applicable in personal, professional, and fraternal realms. We lead off with a keynote by a Chicago local, IBM’s Jeff Zych, *DePaul (IL)*, and we’ll also hear from 2014 National Collegian of the Year Nick Rizzi and the newly named 2015 National COY. We will welcome Barry Salzberg, Global CEO of Deloitte Touche Tohmatsu Limited, into our brotherhood as our National Honorary Initiate. Our attendees will enjoy a private evening of brotherhood, food and noble competition at Medieval Times, the dinner attraction

inspired by an 11th century feast and tournament. And we will celebrate one another by honoring individuals and chapters for their contributions and achievements, including revealing our national award winners and presenting our Lifetime Achievement award.

Congress is also where chapters have the opportunity to shape the direction of the Fraternity. You will elect leaders to represent you at the regional, provincial, and national level, as well as discuss and vote on proposals to update the laws and Ritual of the Fraternity.

You will also meet with our corporate partners and brothers from across the globe, increasing your own network of professionals, mentors, and friends.

Start planning now! Registration is open via the Fraternity website, dsp.org, with discounts for those registering before June 1. You can also

book your hotel room now, with our block rate reserved until July 1.

We will never forget our first Grand Chapter Congresses, and the lasting bonds of brotherhood that resulted. Join us in the Windy City this summer to make our 50th Congress the best yet!

Fraternally,

Onuka Ibe
Grand President

Bill Schilling
Executive Director



“Fraternal Forum” allows elected leaders, staff, and interested members to offer updates, viewpoints and commentaries on issues facing the Fraternity. Contact the Central Office if you have an interest in contributing a column. Final determination of content rests with the editorial staff.

Get Ready for our

50th GRAND CHAPTER CONGRESS!



Make plans now to join us in Chicago August 12-16. Several tools are available to help plan your trip at dsp.org, including hotel information, schedule of events, registration policies, legislation, Bylaw and Ritual proposals, Nominations Beacon, Registration Beacon and details. There is also a list of things to do and see around Chicago.

Event Highlights

Educational Sessions

A number of exciting and new sessions are offered on Wednesday. The session tracks include Delta Sigma Pi operations and history, technology and social media, financial growth, professional/career development, leadership and personal growth. You'll quickly find there are sessions for everyone—collegiate members, alumni members and guests—attending Grand Chapter Congress. Opening session features Golden Council member Jeff Zych who will enlighten attendees with "Workplace 2020". His exciting keynote speech will cover how to prepare yourself for working in an ever-changing business model fueled by new, evolving technologies.



Grand President's Dance/Golden Knight's Ceremony

A Congress favorite is the Grand President's Dance on Wednesday evening. The Golden Knight's Ceremony will be held during the dance. All Congress attendees (brothers, pledges and guests) are welcome to participate and will each receive a commemorative pin. The ceremony is only held during GCC, so if you miss out, you have to wait until 2017 in New Orleans to be inducted.



Barry Salzberg—2015 National Honorary Initiate

Barry Salzberg, Global CEO of Deloitte, will be initiated Thursday morning (brothers only). Non-brothers are invited to hear Brother Salzberg's remarks following the initiation Ritual.



Barry Salzberg



Alumni Recognition Lunch and Awards Lunch

Join us Thursday, August 13 in recognizing Silver and Golden Helmet honorees, donors and other significant alumni at the Alumni Recognition Lunch. On August 14, we will honor our national collegiate and alumni chapter award winners and hear the 2015 National Collegian of the Year address at the Awards Lunch.

Thursday Outing—Medieval Times

Enjoy a feast fit for a king (or Grand President) in ringside seats while enjoying an epic battle—and we don't mean Congress legislation—of knights jousting for the title of King's Champion. If you are a full registrant for Congress, there is no additional cost for admission to this private event (only Congress attendees).

Saturday's Banquet

Brothers and guests look forward to Saturday's formal banquet, where one brother will be honored with the 2015 Lifetime Achievement Award.



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Register today!

Visit the Congress page at **dsp.org** for registration forms and pricing information. Per day registration is also available.

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(Continued from page 5)

Golden Council member Jeff Zych, *DePaul*, lives in the Chicagoland area with his wife, Jennifer, *Lewis*, their two children, Jackson Daniel and Juliana Mackenzie and four dogs. Professionally, Jeff is an associate partner with IBM Global Business Services specializing in finance, human resources and insurance operations. Jeff's advisory expertise is focused upon "Office of the CxO" operations with deeper internal consulting experience in finance, audit, risk and executive strategy. This includes change management, communications, cloud, mobile and social business solutions. "Workplace 2020", Brother Zych's keynote speech at Congress, will incorporate his daily experiences by showing how new, daily-evolving technologies continue to enable a consumer's information capabilities. Since businesses are changing their models to serve the "new consumer", business professionals must be prepared to transform themselves in order to serve the "new organization". Brother Zych will enlighten you about this global transformation. He is deeply involved in IBM's Watson and Smarter Workforce innovations and is currently engaged with large global organizations looking to enhance everything from recruiting and virtual learning to advanced employee retention strategies. He is a chartered audit and risk professional as well as a former insurance industry COO and CFO with more than 20 years of experience on both the brokerage and carrier sides of the insurance industry.



Jeff Zych, Keynote Speaker



Barry Salzberg, National Honorary Initiate

Barry Salzberg became the Global CEO of Deloitte Touche Tohmatsu in June 2011. He leads and manages the executive committee and sets the strategic direction of the Deloitte global network, which comprises 47 member firms operating in 150 countries, with approximately 200,000 people worldwide. Salzberg is a member of the DTTL Board of Directors and Executive Committee.

Prior to this role, Salzberg served as chief executive officer of Deloitte LLP (United States), and as the U.S. managing partner. Salzberg joined the Deloitte organization in 1977 and was admitted as partner of the Deloitte U.S. member firm in 1985.

In his earlier career, Salzberg was a lead client service partner and tax partner of the Deloitte U.S. member firm. In this role, he directly served the chief executive officers of many large clients, helping them with their personal tax and financial planning needs, as well as partnerships and corporations, mostly law firms or merger and acquisition specialists.

Salzberg is a member of the New York State Bar Association, the American Institute of Certified Public Accountants, the New York State Society of Certified Public Accountants, and the New York County Lawyers' Association. He is a member of business organizations such as the Japan Society, British American Business International Advisory Board, United States Council for International Business, and is a board member of New Profit, Inc. Salzberg also serves as chairman of the Board of College Summit. He is a regular contributor to the LinkedIn Influencers blog, writing about topics such as leadership, career development, and education.

Salzberg received his bachelor's degree in accounting from Brooklyn College, his master of laws in taxation from New York University School of Law, and his juris doctor from Brooklyn Law School. He was also awarded an honorary doctorate of humane letters from Georgetown University and a juris doctor honoris causa from Brooklyn Law School. ▲

For Award-Winning Structural Engineer John Henik, Deltasig Leadership Has Been “A Way to Give Back”

By Tom Nugent

FACT: It’s been nearly 40 years since John V. Henik, *Indiana Northwest*, strolled into his first Delta Sigma Pi meeting and introduced himself as an MBA student who wanted to improve his social life by joining a business fraternity.

For the 61-year-old Henik, that long-ago evening at *Indiana Northwest* still ranks as one of his fondest memories.

“They welcomed me with open arms,” says the veteran structural engineer and successful business entrepreneur, whose J.V. Henik, Inc., engineering firm has earned a national reputation for excellence during the past three decades.

“Right from the get-go, I felt at home as a Deltasig. We *clicked*, that’s all, and to this day I still enjoy the challenge of trying to accomplish our mission – which is to foster the study of business while also promoting leadership and fellowship among our quarter-million members.”

Henik means it, too.

Ask this gung-ho Deltasig Past Grand President (1985-89) to tell you about his life as a dedicated engineer who still spends huge amounts of his spare time working on outreach and education projects, and the Lifetime Achievement Award winner (2005) will chuckle with delight as he describes how he helped launch Deltasig’s first-ever Officer Training Schools (OTiS), back during the mid-1980s era. (Similar events are now called LEAD Schools.)

But Henik readily admits that it wasn’t easy. During a series of memorable regional meetings that highlighted his term as Grand President, he and a couple of his daring colleagues went “way out on a limb” in order to create a new high-tech tool – videotaped instruction modules – designed to bring state-of-the-art teaching methods to the newly formed leadership school program.

“We came up with this new video-teaching concept, and when we presented it to the membership, they thought we were *crazy!*” laughed Henik the other day, while enjoying an iced tea at an outdoor cafe in the Chicago suburb of Evanston. “In those days, of course, using videos in the classroom was still in its infancy. ‘Regional Conferences’ were the prevailing



John V. Henik, Indiana Northwest, served as Grand President for four years starting in August 1985.

fraternal gatherings of the day and at those conferences professional programming wasn’t the Fraternity’s focus or priority.

“But we sat down and told ourselves that we wanted to come up with some cutting-edge technology for Fraternity professional programming, so we wrote and produced a whole series of videos about Deltasig leadership and excellence. It took us a while . . . but we were able to rent a PBS video studio in Cincinnati for a few days, and we shot the programs while flying entirely by the seat of our pants.

“And we were amazed later, when they proved to be effective teaching tools. As a matter of fact, several of the instructors told us they were a smash-hit!”

Henik is also quick to point out, however, that he took great pride during his tenure as Grand President in working toward today’s Leadership

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John Henik (left) with John Parker and William Irby, both Mississippi State, enjoyed a casino party at the 1986 Southern Regional Conference.

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Foundation, with some early steps taken at the 1989 Grand Chapter Congress. "I worked in conjunction with [former Executive Director] Mike Mazur and fellow staffer Dan Doyle," he recalls, "along with Jim Prescott [then the President of the forerunner Educational Foundation], who took the lead.

"The Leadership Foundation had previously existed but had been dormant for many years. It has eventually become the fundraising arm of the Fraternity, eligible for IRS charitable giving donations. And of course I also want to acknowledge the fact that we built upon the hard work that had been done by our predecessors – Past Grand Presidents Tatum, Mallonee and Parnitzke, as well as several other brothers. They laid the 'foundation' for the Leadership Foundation that we later built upon!"

Preventing a "Major Collapse" in a Chicago Suburb

The product of a long line of hard-working German and Polish farmers and steelworkers in Indiana and the Midwest, John Victor Henik was born and raised in small-town Merrillville, Indiana, where he soon discovered that he "loved to sit down and draw buildings" as a child in elementary school. A natural-born tinkerer who got "a big kick" out of taking things apart in order to see how they worked, he knew by the ninth grade that he wanted to become an engineer who could command the skills required to conjure sleek office towers, elegant condominiums and 20-story buildings out of thin air.

Henik sailed through the structural engineering program at Purdue (1974, Bachelor's in Engineering and 1975, Master's in Engineering) and then hunkered down and spent five more years studying part-time for his 1979 MBA at Indiana Northwest in the evenings,

while working for several area companies. There he also began his nearly 40-year odyssey as a devoted Deltasig who would hold down half a dozen leadership posts (including collegiate chapter delegate, District Director, Regional Director, Provincial Vice President and finally Grand President).

Within a few years of nailing down his MBA, the super-ambitious Henik would create his own structural engineering outfit . . . first in Dallas, Texas (in 1984), and then in the Chicago metro area, where he's been masterminding the construction of office high-rises and multi-story apartment developments for nearly 30 years.

On a typical project, explains the affable and easygoing Henik, he and his engineers will work with an architect or developer to transform a client's vision into actual bricks, beams and concrete. "These days, a lot of what we do is handled by computers," he says. "But you need a sharp eye for all the complex factors that go into designing and putting up a building – while also making sure the safety of its future occupants comes first."

While outlining exactly how the process works, the ebullient engineer described a recent project in which he was asked to review plans for excavating several hundred square feet of earth in order to improve the flow of water at a creek in a Chicago suburb.

As I studied the engineering design, I discovered an unsettling fact," says Henik. "Somehow, the designers hadn't taken into account the presence of a 200-ton water tower, located only about 25 feet from the stream. Fortunately, we were able to spot that omission in the planning process, and we immediately called for 'emergency shoring' [of the water tower's foundations].

"To this day, I like to think we prevented the major collapse of a water tower by following good solid engineering practice on that challenging project."

Along with staving off water tower collapses, Henik's nationally recognized firm (jvhenikinc.com) has won



A current example of PGP Henik's structural engineering work is this new apartment complex in Wheaton, Ill.



PGP John Henik's Deltasig involvement has spanned decades. Here, he (in Deltasigs shirt) joined the Chicago Alumni Chapter for a picnic at Ravinia for an evening concert. Back row from left: Jeff Fujimoto, Michigan; and Wes Dunlap, Temple. Second row from left: Alison Solotoroff, Drake; Tim Delany, Lewis; PGP Kathy Jahnke; Christine Connellan, Western Illinois; and Jim Connellan, DePaul. Front row from left: Henik; Marilyn Franson, Loyola-New Orleans; and Marc Franson; Drake.

kudos in recent years for its work in parking structure design, industrial construction planning and an especially intriguing branch of engineering known as "forensic building investigations".

"Every now and then, we're asked to go in and do a post-mortem on a building that collapsed or burned," says Henik. "Forensic work is extremely challenging, because it's our responsibility to not only find out why the collapse or fire took place, but also to assess the damage and decide how much of the structure can be saved for future use."

Why Would He Ever Want To Retire?

Spend a few hours hanging out with the cheerfully loquacious John Henik, and you'll soon discover that his enthusiasm for engineering – and for all things related to the daily care and feeding of Delta Sigma Pi – is highly infectious. "Whenever people ask me if I have any plans for retirement, I just shake my head," says the longtime high-rise analyst. "I love everything about the practice of engineering, so why would I ever want to quit?"

"And the same thing applies to my volunteer work as a Deltasig. Along with enjoying the many friendships I've made over the years, I value my Fraternity activities because of the way they allow me to contribute to

excellence in business education – while also keeping a close connection to our younger members in the collegiate chapters all around the country" says Henik, a member of the Chicago Alumni Chapter for 34 years and a member of the Milwaukee Alumni Chapter.

For the peripatetic building-designer, traveling around the U.S. several times each year to attend Deltasig functions has long been a family affair. Frequently accompanied by both his spouse of 30 years, Annette (an administrator who manages daily business matters at his firm) and also his daughter Jennifer, Henik can often be found at the Fraternity's Grand Chapter Congress, award ceremonies and leadership conferences from Maine to California.

Says the high-flying Deltasig, who lives today in the Chicago suburb of Wilmette and commutes daily to his office in Des Plaines, Illinois: "As a loyal Deltasig, I always like to point out that my daughter Jennifer actually grew up in the Fraternity.

"Jennifer went to her first convention at the age of one, and she's been to 12 conventions so far . . . that's pretty good for a 29-year-old. And I always tell her that once I'm gone, she should *still* go to the conventions.

"Before we're done, I hope she'll end up having attended more Grand Chapters than anybody else in the entire Fraternity!" ▲

SIGMA OMEGA INSTALLED AT NORTHEASTERN



The Sigma Omega Chapter was installed at Boston's Northeastern University in November with 39 initiates.



Northeastern PVP Tricia Smith (right) presents the chapter charter to colony President Vishvesh Patel.

Sigma Omega Chapter #285 was installed at Northeastern University in Boston on November 15, 2014 with 38 collegians and one faculty initiate. Northeastern PVP Tricia Smith was the installing officer with collegiate participants from throughout the New England region. Installation of the chapter occurred during an evening banquet at The Inn at Longwood in Boston.

Additional national representatives on hand for the event included New England RVP Dan Collins, District Directors Nick Steinkrauss and Gary Perez, Colony Pledge Educator Caroline Sullivan, Leadership Foundation Trustee Tom Skinner, National Professional Development Chair Paul Carpinella, Golden Council member Patrick Johnson, and Director of Information and Operational Services Jeremy Levine.

The Nu Sigma Psi Colony officially began October 29, 2013 with alumni referrals. Delta Sigma Pi quickly achieved support from the School of Business and though an arduous process, gained final approval from Student Affairs. The colony's professional program

included a variety of topics and presentations, including real estate, sales and marketing speakers, a workshop from a staffing agency, and a simulation of the television show "Shark Tank".

Stair climbing for heart disease with Brigham and Women's Hospital was the first service project pursued by the colony closely following with projects benefiting many charities including Ronald McDonald House Charities, Perkins School for the Blind, American Cancer Society, Alzheimer's Association, Big Brothers Big Sisters of America, and a walk to cure arthritis. Their final service events were a series of recycling efforts at Fenway Park.

The new chapter has interacted with many area events hosted by the Boston Alumni Chapter, a regional event hosted at Bryant University, and attended the Woodbridge (NJ) LEAD School. They supported their programs through fundraisers with several food vendors including Panera Bread, UNO Pizzeria, California Pizza Kitchen, and Five Guys.

Northeastern University is a private institution founded in 1898

as The Evening Institute for Younger Men at the local YMCA, later changing its name to Northeastern College. By 1980, enrollment had grown to nearly 60,000 commuter and part-time students. However, in 1990, enrollment was reduced to focus on improving the quality of the university and residence halls were built. Northeastern achieved university status in 1992. Today, enrollment is about 13,000 undergraduates who enjoy over 300 clubs and organizations.

The D'Amore-McKim School of Business was created in 1922. Today, most students complete two co-op programs with one of more than 60 corporate partners. Business enrollment is 3,500 undergraduates who choose concentrations in accounting, entrepreneurship and innovation, finance, management, marketing, management information systems, supply chain management, business administration, and international business. MBA programs are offered in Boston, Charlotte, Seattle, and online.

Welcome Sigma Omega Chapter! ▲

GAMMA SIGMA REACTIVATED AT MARYLAND

Gamma Sigma Chapter is back in business at the University of Maryland-College Park, having been inactive since 2004. GP Onuka Ibe reactivated the chapter on December 6, 2014. One new faculty member and 31 students were initiated by Ibe and brothers from Howard University and the DC Metro Alumni Chapter. Official reactivation of the chapter was conducted during a banquet at the Hilton Garden Inn in Washington, D.C.

In addition to Ibe, other national representatives included Northeastern PVP Tricia Smith, Capital RVP Diana Beauge, District Director Brehanna Edwards, Pledge Educator Joshua Panwala, Leadership Foundation Trustee Stacy Jordan, Golden Council members Catherine Merdian and Frank Hodas, and Educational & Leadership Consultant Malory Ammerman. As other nearby collegiate chapters had their own ceremonies on the same day, we extend gratitude to have initiation assistance from alumni members LaTosha Hopkins, *Ferris State*, Jessica Boucher, *New Mexico State*, David Mazur, *Penn State-Erie*, and Shane Henderson, *Longwood*, who eagerly accepted last minute responsibilities to make the ceremonies a success.

The reactivation began with the formation of Alpha Tau Omega Colony on May 1, 2013. Interested students gained school support from Dr. Victor Mullins, *Illinois*, who is the Dean of Undergraduate Admissions in the School of Business. Brother Mullins was a featured speaker during the reactivation program. While recruiting, the colony hosted professional programs with Ernst & Young, IBM, Deloitte, Textron, Kaplan, and Enterprise.

The colony participated in more than a dozen philanthropic events including campus and community



The Gamma Sigma Chapter at Maryland-College Park was reactivated in December with 32 initiates.

clean-ups, clothing and food collections, making and serving food at community shelters, a professional clothing drive for disadvantaged women, a school supplies drive for a local elementary school, a youth Easter egg hunt, and multiple 5k events for the Make-A-Wish Foundation.

Chipotle and football concessions were among several fundraising events held and social engagements included karaoke, gathering with Theta Tau engineering fraternity, lunches, a social with DC Metro Alumni Chapter, and basketball games. The group attended regional events and the Baltimore and Woodbridge (NJ) LEAD Schools.

The University of Maryland is a public research institution founded in 1856 as the Maryland Agricultural College. It gained state control in 1916 and became Maryland State College until 1920 when it became the University of Maryland. Today, there are nearly 27,000 undergraduates and 11,000 graduate students enrolled on the 1,250 acre campus near Washington, D.C.

The Robert H. Smith School of Business and Economics was first organized in 1921 and in 1978 became the first school on campus to have a separate admissions process. Delta Sigma Pi recruits students majoring



GP Onuka Ibe (right) presents the chapter charter to colony President Aakarshak Hans.

in accounting and information assurance; decision, operations, and information technologies; finance; logistics; business and public policy; management and organization; marketing; and economics. There are nearly 3,000 undergraduate students and over 1,000 MBA students.

Gamma Sigma Chapter was originally founded on November 18, 1950 and initiated 1,423 members until 2004 when university permission was withdrawn. We are pleased to have a new partnership with the university and once again a successful chapter back in business. ▲

So Much to Celebrate and Learn

More than 1,800 Deltasigs registered for the 2014 LEAD Schools in St. Louis, Atlanta, Detroit, Phoenix and Woodbridge, New Jersey. In addition to attending sessions, brothers had the opportunity to meet with their leaders, network and enjoy brotherhood! Brothers in Atlanta were fortunate to see the presentation of the 2014 Career Achievement Award to Theresa Drew, Northern Arizona. Brother Drew was recognized for her professional accomplishments and service to both our Fraternity and Foundation. (See page 14 for full story.) Cameron and Lindenwood chapters received their charters in a special presentation in St. Louis. At all LEAD Schools, excitement surrounded the awards presentations where regional, provincial and national award winners were revealed and deserving chapters and individuals received their accolades.

Thank you to all who contributed to this fall's LEAD School success! We hope to see you at an upcoming event near you! ▲



Donations to the Leadership Foundation help keep LEAD registration prices low. Thank you to our donors who helped us raise an additional \$19,000 throughout the fall LEAD Schools, including in Woodbridge where Kyle Junk, Katie Magoon, Corie Schilberg, Tom Skinner and Kathy Lazo-Thompson talked to brothers about additional benefits the Leadership Foundation provides our members.



In addition to a full day of personal and professional development in Atlanta, attendees also had the chance to have their resumes critiqued by alumni members in their professions. From left: Alexis Seymore, Troy, Central Gulf RVP Lee James and Adrianna Castillo, Troy, at the Atlanta LEAD School.



Brothers celebrated the end of the baseball season in St. Louis with a "Take Me Out to the Ballgame" networking event on Friday night hosted by St. Louis Alumni Chapter. From left: Kirsten Ruen, Callan Brown, Lauren Keller, Ellie Eischens, and Maggie Holm, all St. Thomas (MN) gather in front of the hotel.



In Detroit, collegiate brothers from Ball State (IN) joined DD Daisy Pham (at podium) to celebrate their win for Most Improved Collegiate Chapter in the Central Region and Pham's win for DD of the Year in that region.



Chapters sold merchandise at all five LEAD Schools, including T-Shirts and lanyards in Atlanta. Selling merchandise is a great way for brothers to practice sound business principles and raise chapter funds.



at the Fall LEAD Schools!



Attendees in Phoenix showed their support of Delta Sigma Pi partner GEICO during closing session. Special thank you to all of our partners who helped make this LEAD season great—Collegiate Standard, Enterprise Careers, Fraternal Composite Service, Fund for American Studies, GEICO, GEICO Careers, Mecca Specialties, Monkey's Work and Paycom.



Collegiate members from Bay Area Region reunited with their RVP Scott Wong at the Phoenix LEAD School. In addition to meeting with brothers and leaders throughout the weekend, attendees celebrated Halloween with a costume party Friday night and learned *The Principles of Uncommon Success* Saturday morning from keynote Adam Carroll, Phoenix-Thunderbird. From left: Robin Young, California-Santa Cruz; Pranay Singal, Berkley; Wong; Nicole Schulz, Santa Clara; Marco Paoletta, Nkeiruka Medani, and Arin Jade Mallin, all San Francisco.



In Woodbridge, attendees donated candy and handmade cards for troops through Operation Gratitude. Brothers in St. Louis also supported the South Central provincial initiative Operation Gratitude by writing letters, making scarves and bracelets, donating supplies and more. North Central and Western also supported their provincial initiatives, American Cancer Society and MS Society, respectively, during the LEAD events. Atlanta, Detroit and Phoenix attendees supported our national initiative, Ronald McDonald House Charities, through pop tab collections.



Whitney Hall, Alex Wolpa, and Alexa Brouillette, all Nebraska-Lincoln, posed for a picture in St. Louis after listening to keynote Lorraine Gustavis' presentation of *Your Personal Brand Journey—*and Essentials to Display Along the Way.



North Central PVP Jodi Schoh presented a session at the Detroit LEAD. Attendees also had the chance to network at T.G.I. Fridays thanks to the Detroit Motown Alumni Chapter, participate in Make A Difference Day while raising awareness for American Cancer Society and learn about the "Road to Success" by keynote Elaina Farnsworth.



Brothers in Woodbridge celebrated our founding on November 7 with a networking event Friday night and were treated to an opening keynote Saturday morning presented by Jason Levin about defining your personal brand. From left: Samantha Sandone, Chelsea Bollinger, both Kent State; Kevin Warrell, Samuel Joseph, Michael McGinty, Morgan Hanna, Allison Souhrada, all Pittsburgh.

Theresa Drew Honored with 2014 Career Achievement Award

Theresa J. Drew, *Northern Arizona*, was presented the 2014 Career Achievement Award during Atlanta's LEAD School on October 18, having been nominated by past Executive Director Mike Mazur. Brother Mazur worked with Drew as she served on the Fraternity's Board of Directors as the first female Collegian of the Year and later when she served on the Leadership Foundation's Board as a Trustee.

Brother Drew is managing partner for the Carolinas practice of Deloitte, having joined the firm in 1979. As the only female to lead a Big Four accounting firm in Charlotte, Drew has proven her leadership skills within a largely male dominated profession. Drew also serves on the Board of Directors of the Arts & Science Council, the YMCA of Greater Charlotte, and the Charlotte Chamber. She is also a member of the Board of Trustees of The University of North Carolina at Charlotte.

Congratulations, Brother Drew on your remarkable accomplishments. You are an inspiration to brothers everywhere! ▲



Theresa Drew, *Northern Arizona*, was presented with our 2014 Career Achievement Award at the Atlanta LEAD School. From left: GP Onuka Ibe, 1998 Lifetime Achievement Award honoree Frank Busch, Golden Council member John Watton, Drew and Past ED Mike Mazur.



Brother Drew's family joined her in Atlanta for the presentation. From left: Theresa's brother Edward Jeszka, husband Douglas, Drew, and son Alexander.

I am truly honored to be the recipient of the Delta Sigma Pi 2014 Career Achievement Award and particularly humbled upon review of the previous honorees. As a student at Northern Arizona University and a member of the Zeta Omega Chapter, I never could have imagined where my career would take me 35 years later.

Reflecting on my four years at Northern Arizona, I made several decisions that had a significant impact on my career, one of the most important of which was joining Delta Sigma Pi. Not only did my chapter involvement allow me to enhance my leadership and public speaking skills, the multiple responsibilities of holding officer positions taught me valuable lessons in time management and the value of volunteerism. When I was selected as the first woman to receive the Collegian of the Year Award, I became a member of Deltasig's Board of Directors--another tremendous learning experience, focused on corporate governance. Being able to balance my Fraternity obligations and other campus activities, while maintaining a high academic record, demonstrated my strong work ethic to future employers, and ultimately provided me with multiple offers of employment when I graduated from Northern Arizona.

Selecting Deloitte & Touche (formerly Touche Ross) after graduation from Northern Arizona made all the difference in my career. I have had advancement opportunities that have taken me from Phoenix to San Diego to Charlotte, each with increasing responsibilities. I have had access to interesting and challenging work, as well as leadership roles in Deloitte and in the community. I have served exciting clients and worked alongside exceptional colleagues.

Along the way, I have had terrific support and mentoring, especially from my parents and siblings, and from my husband Doug. Without their support, I would not have been able to have success in my career, while also balancing my role as a wife, and mother to our son Alexander. I have been truly blessed.

Thank you to Delta Sigma Pi for recognizing me with this special honor, and to good friend, Brother Mike Mazur, for nominating me. Special thanks also to the brothers who attended the Atlanta LEAD School, where I received the award, especially long-time friends Frank Busch, *Sam Houston State*; Jim Pendergrass, *Southern Mississippi*; John Watton, *Florida Atlantic*; Claire Sammon Roberts, *San Francisco State*; PGP Mitch Simmons; and Velvet Simmons, *Louisiana-Monroe*.

Fraternally,

Theresa Drew

Theresa Drew
2014 Career Achievement Award Honoree



Delta Sigma Pi is what has made me a leader on and off my campus. With the support and encouragement from my brothers, I was able to find my voice and my passion for leading and to making a difference. The scholarship I was awarded will help relieve the financial burden of attending college, and thus giving me the opportunity to make a bigger difference in my Fraternity. Thank you so much!

–Laura Schreiner, *Colorado-Colorado Springs*

Need a reason to donate to the Delta Sigma Pi Leadership Foundation? How about 10,000?



There are almost 10,000 collegiate brothers of Delta Sigma Pi. For 70 years, these and alumni have been supported by the financial resources of the Delta Sigma Pi Leadership Foundation. Brothers, friends, and sponsors have contributed the funds that make it possible for our members to achieve individual and professional excellence within the business community.

Your gift to the Leadership Foundation has a direct impact on collegiate members. These gifts help:

- Award over \$75,000 in academic scholarships and educational travel grants annually to Deltasigs.
- Award more than 30 scholarships totaling in excess of \$18,000 annually to the chapters' top member—recognized through the Collegian of the Year program.
- Provide grants for educational programs at LEAD events and Grand Chapter Congress.

- Support visits to chapters by Educational and Leadership Consultants.

Show your lifetime commitment to our brotherhood by becoming a Deltasig For Life Donor. Your donations go further when you sign-up for this recurring gift program because processing and administrative costs are reduced. With your help, Delta Sigma Pi can make a greater impact on every single collegiate brother.

To join and for more information, visit dsp.org or contact foundation@dsp.org or 513-523-1907. Choose how much and how often (monthly or quarterly) you would like to give. Your credit/debit card is then charged automatically until you change or cancel your gift.

Through your generosity, these tax-deductible gifts will help brothers for generations to come.





Make A Difference

Delta Sigma Pi is dedicated to making a difference because as a whole, our members--students and business leaders--have an opportunity to make a lasting, positive impact on their communities. Make A Difference Day (MDDay) is the nation's largest day of service hosted by *USA Weekend* on the fourth Saturday of October. Our commitment to service allows MDDay to be a natural fit as one of our national service initiatives.

In 2014, almost 150 collegiate and alumni chapters and colonies participated. The Central Office staff also participated along with Detroit LEAD School attendees. Thank you to all of our volunteers who helped make a difference in their communities! ▲



BOSTON ALUMNI stood outside a grocery store collecting food and cash donations for a local food pantry. When the brothers dropped off the donations, they also received a tour of the facility. From left: Lifetime Achievement Award winner Nick Steinkrauss; Peter LaCava, Tom MacPhee, both Bentley; Tracey Schebera, Florida State; Robert Charbonnier, and Deborah Lang, both Bentley. Not pictured: Delainna Burton, Wayne State-Michigan.



ARIZONA STATE put together almost 2,000 bags of food for children to take home to their families over the weekend through the United Way End Hunger event, beating the Guinness World Record for amount of food care packages bagged.



Brothers from *PACIFIC COAST* and *SOUTH PACIFIC REGIONS* volunteered at Santa Claus, Inc. in San Bernardino for the twelfth year in a row. Participation included 195 brothers, pledges, and guests from a record fourteen chapters from San Diego, San Diego State, California-San Diego, Cal State-Fullerton, California-Riverside, Redlands, California-Irvine, Concordia, Chapman, Loyola Marymount, and alumni from Orange County, San Diego, Los Angeles, and Inland Empire. Brothers organized toys, clothing, and books, filled school supply backpacks, made bracelets, painted storage bins and plant holders, and prepared inventory. Brothers also donated \$500 for the purchase of fleece to make more than 100 blankets.

Day 2014 was a Grand Success!



TAMPA conducted a car wash to raise proceeds for the Susan G. Komen Breast Cancer Foundation and fellow brother *Jessy Moran, Tampa*, who was diagnosed with acute lymphoblastic leukemia in 2012.



LINCOLN/GREATER NEBRASKA hosted a Husker tailgating event where they collected canned food to donate to the local food bank. From left: *David Florell, Nebraska-Omaha; Kerry Davis Florell, Drake; Cort Goffena, Jordan Barnes, Hailey Bedore, all Nebraska-Lincoln; Chelsea Hayes, Wayne State-Nebraska; Ellie Pelto, and Jake Godwin, both Nebraska-Omaha.*



ST. THOMAS volunteered for *Cheerful Givers and Kids 'n Kinship* to assemble 3,000 bags filled with books, crayons, pens, glasses and other toys. These bags were donated to local food banks so that less fortunate parents can give their child a birthday gift.

Giving Back

Chapters and colonies that participated in Make A Difference Day 2014 and registered their participation with National Community Service Chair *Kris McDaniel* or the Central Office include:

- | | | |
|--------------------------------|------------------------------------|--------------------------------|
| Akron (OH) | Howard (DC) | Pepperdine (CA) |
| Albion (MI) | Illinois State | Philadelphia |
| Arizona | Indiana State | Pittsburgh |
| Arizona State | Indiana-Purdue at Ft. Wayne | Radford (VA) |
| Babson (MA) | Indiana-Purdue at Indianapolis | Redlands (CA) |
| Ball State (IN) | Inland Empire Alumni (CA) | Richmond (VA) |
| Bellarmine (KY) | Iowa State | Rider (NJ) |
| Bentley (MA) | Jacksonville State | Rochester Tech (NY) |
| Boston Alumni | Colony (AL) | Roger Williams (RI) |
| Bowling Green State (OH) | Kansas | Rutgers-New Brunswick (NJ) |
| Cal Poly-San Luis Obispo | Kennesaw State (GA) | Saginaw Valley State (MI) |
| Cal State-Chico | Kent State (OH) | Saint Louis |
| Cal State-East Bay | Lindenwood (MO) | San Diego |
| Cal State-Fresno | Longwood (VA) | San Diego Alumni |
| Cal State-Fullerton | Los Angeles Alumni | San Diego State |
| Cal State-Long Beach | Louisiana State | San Francisco State |
| Cal State-Northridge | Louisiana Tech | San Jose State |
| Cal State-Sacramento | Louisiana-Lafayette | Santa Clara (CA) |
| California-Davis | Louisville Colony (KY) | Savannah State (GA) |
| California-Irvine | Loyola Marymount (CA) | Shepherd (WV) |
| California-Riverside | Lynchburg (VA) | Siena (NY) |
| California-San Diego | Marquette (WI) | South Dakota |
| California-Santa Cruz | Maryland-College Park | South Florida-St. Petersburg |
| Cameron (OK) | Massachusetts-Boston | South Florida-Tampa |
| Central Florida | Mercer (GA) | Southern California |
| Chapman (CA) | Minnesota | Southern Illinois-Edwardsville |
| Cincinnati | Minnesota State | St. Joseph's (PA) |
| Clemson (SC) | Missouri-Kansas City | St. Peter's (NJ) |
| Colorado State | Nebraska-Lincoln | St. Thomas (MN) |
| Colorado-Boulder | Nebraska-Omaha | Tampa (FL) |
| Colorado-Colorado Springs | New Jersey | Tennessee |
| Concordia (CA) | New Mexico | Texas A&M-College Station |
| Dayton (OH) | New Mexico State | Texas A&M-Corpus Christi |
| Delaware | New York | Texas A&M-Kingsville |
| Denver | North Carolina-Greensboro | Texas-Arlington |
| DePaul (IL) | North Florida | Texas-Austin |
| Drake (IA) | Northeastern (MA) | Truman State (MO) |
| Duquesne (PA) | Northern Arizona | Tulane Colony (LA) |
| Eastern Illinois | Northern Illinois | Valparaiso (IN) |
| Evansville (IN) | Northwestern-Evanston (IL) | Virginia Tech |
| Florida | Ohio | Washington State |
| Fort Worth Cowtown Alumni (TX) | Oklahoma City Tornado Alley Alumni | Wayne State-Nebraska |
| George Mason (VA) | Oklahoma State | West Florida |
| Georgia | Orange County Alumni (CA) | West Virginia |
| Georgia College and State | Pace-Westchester (NY) | Western Kentucky |
| Georgia Southern | Pacific (CA) | Wingate (NC) |
| Hawaii-Hilo | Penn State-State College | Wisconsin-La Crosse |
| Hawaii-Manoa | | Wisconsin-Madison |
| Houston | | Wisconsin-Milwaukee |

New job? Start a new business? Get promoted or recognized for an achievement?**Share your news with us! Email magazine@dsp.org.**

Linda Dunn, *Angelo State*, is learning technology support specialist at Angelo State University in San Angelo, Texas.

Courtney Heyda, *Arizona*, is senior account manager at Insight Global LLC in San Francisco.

Golden Council member **Donna Amrhein**, *Atlanta Alumni*, is interim manager IT business & administrative services at Miami University in Oxford, Ohio.

Scott Verbarg, *Ball State*, is agency owner at Verbarg Risk Management Inc. in Indianapolis.

Alexa Hassaram, *Bentley*, is a consultant at Deloitte Consulting LLP in Boston.

Jeffrey Stark, *Binghamton*, is CEO at Sensor Products Inc. in Madison, N.J.

Joseph Scherl, *Bowling Green State*, is IT audit manager at American Modern Insurance Group in Amelia, Ohio.

Timothy Scruta, *Bowling Green State*, is operations service specialist and project manager at ConnXus Inc. in Mason, Ohio.

Gail Baumer, *Buffalo*, is senior project manager at West Bend in West Bend, Wis.

Richard Gilbert, *Buffalo*, is a licensed loan originator at Cross-Country Mortgage Inc. in Fort Lauderdale, Fla.

Joshua Lopez, *Buffalo*, is founder and owner at Time Anchor Studios in New York, N.Y.

Kevin Salazar, *Cal State-Fullerton*, is financial accounting analyst at The Walt Disney Company in Burbank, Calif.

Rochelle Siegrist, *Cal State-Long Beach*, is production manager of special events at Los Angeles Philharmonic Association in Los Angeles.

Michael Schopf, *Cal Poly-San Luis Obispo*, is a broker at RE/MAX Associate Brokers in Camano Island, Wash.

Valerie Cowan, *Central Missouri*, is director of project development



Mike Walsh, *Miami-Ohio*

Michael T. Walsh, Miami-Ohio, was named the chief executive officer of the Independent Insurance Agents of Georgia. Walsh has over 34 years of association management experience, including 22 years as CEO of two state trade associations. He holds the Certified Association Executive designation of the American Society of Association Executives. While working for Delta Sigma Pi from 1981-90, Mike made over 300 chapter visits to 158 schools as a chapter consultant and then assistant executive director. He was also an award winning managing editor of The DELTASIG and is a Silver Helmet honoree. ▲

at Freddy's Frozen Custard & Steakhurgers in Wichita, Kan.

Anthony Brock, *Cincinnati*, is vice president-insurance billing as a service business at Mphasis in Cincinnati.

Michael Richardson, *Cincinnati*, is a realtor at Keller Williams Pinnacle Group in Cincinnati.

Patrick Keese, *Clemson*, is vice president at Sonoco in Hartsville, S.C.

Robert Glucksman, *Colorado-Boulder*, is managing director at Colorado Regional Center in Denver.

Bonnie Dennis, *Colorado-Colorado Springs*, is assistant finance director for the city of Milwaukie in Oregon.

Rhys Delacroix, *Connecticut*, is an intern for the town of Bloomfield in Connecticut.

Megan Long, *Denver*, is a home care representative at MDC Holdings Inc.-Richmond American Homes in Denver.

John Ridgeway, *DePaul*, is senior manager at Ernst & Young in Chicago.

Michael Collignon, *Drake*, is executive director and co-founder at Green Builder Coalition in Glen Carbon, Ill.

Northwestern RVP **Kelly Rabin**,

Drake, is consulting actuary at Milliman Inc. in Seattle.

Patrick Petrell, *Duquesne*, retired from the Department of Defense. He lives in Johnstown, Pa.

Elizabeth Cotner, *Ferris State*, is human resources manager at YourMembership.com in St. Petersburg, Fla.

Huron RVP **Charisse Welborn**, *Ferris State*, is technical analyst at Thomson Reuters in Ann Arbor, Mich.

Michael Treiser, *Florida*, is business analyst at Deloitte Consulting LLP in Arlington, Va.

Stephen Gravett, *Florida Atlantic*, is CEO-President at Kennedy Homes LLC in Boca Raton, Fla.

Kimberly Ventresca, *Florida Atlantic*, is regional help desk administrator at RE/MAX of New Jersey in Moorestown.

Darlysa Westley, *Florida State*, is reservations manager at The Seagate Hotel and Spa in Delray Beach, Fla.

Natali Gavanarova, *Georgia*, is application developer at Deutsche Bank Global Technology in Cary, N.C.

Lauren Conway, *Georgia College and State*, is a marketing assistant at ShuBee in Madison, Ga.

Milestones

Did you recently tie the knot? Welcome a new bundle of joy? Do you know a brother who has passed away? If so, please tell us. Email your mergers, gains or losses to magazine@dsp.org.

Mergers

Alexandra Lanza, *Bentley*, to Craig Lawton on August 31. They live in New York, N.Y.

Gary Perez, *Bryant*, to Biana Shteyn on March 23, 2014. They live in Boston.

Chantel Luizinho to **Ryan Coleman**, both *Cal State-East Bay*, on September 27. They live in San Jose, Calif.

Ana Berrio, *Central Florida*, to Michael Skrypczuk on August 9. They live in Brooklyn, N.Y.

Jackie Garcia, *Central Florida*, to Steven Perham on August 9. They live in Orlando, Fla.

Dale Hemen, *Eastern Illinois*, to Susan Restoff on November 15. They live in Breese, Ill.

Elizabeth Woloszyk, *Ferris State*, to Sean Cotner on February 14, 2014. They live in Sarasota, Fla.

Eric Trump, *Georgetown*, to Lara Yunaska on November 8. They live in New York, N.Y.

Nicole Bates, *Georgia Southern*, to Latasha Bates on February 14, 2014. They live in Lawrenceville, Ga.

Alexander Erwin, *Georgia State*, to Judy Cain on September 3. They live in Birmingham, Ala.

Kyle Bischoff, *Kennesaw State*, to Krista Nuss on August 2. They live in Rainbow City, Ala.

New England RVP **Daniel Collins**, *Massachusetts-Boston*, to Virginia Carr on December 13. They live in Bedford, Mass.

Eric Wadsten, *Minnesota*, to Meredith Gilmore on September 19. They live in Plymouth, Minn.

Meghanne Clark, *Radford*, to Aaron Ogburn on June 6. They live in Richmond, Va.

Allie Barfield, *Southern*

Mississippi, to Ryan Yates on April 26. They live in Metairie, La.

Jason Mannion, *West Florida*, to Brooke Rowell on November 8. They live in Pensacola, Fla.

MacKenzie Fermanich to **Tyler Rowekamp**, both *Wisconsin-La Crosse*, on December 13. They live in Woodbury, N.Y.

Gains

Libby and **Tony Brock**, *Cincinnati*, on May 3 – Ryan. They live in Cincinnati.

Melissa and **Anthony Grosso**, *Connecticut*, on October 9 – Olivia Rose. They live in Lake Peekskill, N.Y.

Jamie Kernc-Mulvihill, *Eastern Illinois*, and Ryan Mulvihill on April 26 – Zachary. They live in Plainfield, Ill.

Golden Council member **Kimberly Loudon**, *Northern Colorado*, and Jeffrey on September 29 – Sawyer Leigh. They live in Nolensville, Tenn.

Tracie Dickerson Lowmiller, *Oklahoma State*, and Jared Lowmiller on May 22 – Jace Max. They live in Oklahoma City, Okla.

Amanda and **Jeffrey Lasky**, *Penn State-Erie*, on December 16 – Natalie Morrell. They live in Erie, Pa.

Tracy and **Brandon Cummings**, *Saginaw Valley*, on April 5 – Camden. They live in Holly, Mich.

Mollie and Golden Council member **Brandon Trease**, both *Wayne State-Nebraska*, on November 21 – Myla Maurine and Zoey Lynn. They live in Bloomington, Ill.

Kelly Grulke Hoch, *Wisconsin-Madison*, and Michael Hoch on July 21 – Briana and Bella. They live in Waukesha, Wis.

Losses

Arizona

Joseph Cilek (October 12)

Buffalo

Paul Sweet (December 31)

DePaul

George Alexander (July 7)

Detroit

John Cookson (December 5)

Georgia College & State

S. Truett Cathy (September 8)

Iowa

Jack Hartle (October 16)

Johns Hopkins

Theodore Dragich (July 4)

Louisiana Tech

Joe Maxwell (September 10)

Michigan

W. Lee Koetzle (October 23)

Minnesota

Linda Pittman Rooney
(January 12, 2014)

North Florida

Sean Lendon (October 20)

North Texas

Cliff Cardwell

Joe de la Garza (November 5)

Albert Sonsino (March 15, 2014)

Northern Illinois

Mark Van Wagenen (June 22)

Ohio

James McMullen (November 23)

Oklahoma

Bill Amend (December 11)

Dennis Evans (October 14)

Rider

Neil Miller

St. Cloud State

George Masteller (October 7)

Southern Mississippi

Stanley Carpenter (October 18)

Jerry King (October 17)

Texas Tech

Joe Hargrove (September 4)

Bobby Lane, *Georgia College and State*, is field service engineer at Hydratight in Somerset, N.J.

Rachel Wakefield, *Georgia Southern*, is a campus recruiter at Belk in Charlotte, N.C.

Alexander Erwin, *Georgia State*, is in sales at Gorin Hopper McCoy in Norcross, Ga.

Gabriel Valenzuela, *Grand Valley State*, is banking center co-manager at Huntington National Bank in Grand Rapids, Mich.

Mark Belmarez, *Houston*, is general manager at G6 Hospitality Motel 6 in San Antonio.

(Continued on page 20)

(Continued from page 19)

Winsley Durand, *Illinois State*, is senior director of business attraction at Greater Omaha Chamber in Omaha, Neb.

Karla Jones, *Lamar*, is senior associate analyst at Entergy in The Woodlands, Texas.

Kevin Cox, *Louisiana-Lafayette*, is senior accountant at Dyer and Company CPAs in Slidell, La.

Grant Hebert, *Louisiana-Lafayette*, is an associate at Beta Land Services, LLC in Lafayette, La.

Roger Christian, *Louisiana Tech*, is federal law enforcement officer at the Federal Correction Complex in Oakdale, La.

Carlos Stewart, *Louisiana Tech*, is area business leader at Kool Smiles in Colonial Heights, Va.

Ariel Walker, *Loyola Marymount*, is SEM specialist at Internet Brands Inc. in El Segundo, Calif.

Nicholas Waguespack, *Loyola-New Orleans*, is economic and financial analyst at Mather Economics in Atlanta.

Kevin Furr, *Lynchburg*, is compliance officer at Capital Investment Companies in Raleigh, N.C.

Brian Epstein, *Maryland-College Park*, is director of compensation at W.R. Grace in Columbia, Md.

New England RVP **Daniel Collins**, *Massachusetts-Boston*, is pharmacovigilance quality and process specialist at Genzyme, a Sanofi Company, in Cambridge, Mass.

Joseph Smith, *Miami-Florida*, is account manager at GE Capital in Irving, Texas.

Brenna Barrett, *Midwestern State*, is manager at Merced Wound Care and MFA Podiatry in Merced, Calif.

Michael Brown, *Midwestern State*, is loss prevention staffer at Best Buy in College Station, Texas.

Nathan Heisler, *Minnesota State*, is inside sales representative at Lapp Tannehill in Savage, Minn.

Joseph Campbell, *Nevada-Reno*, is

Fraternity Mourns Loss of Lifetime Achievement Honoree John Cookson

Golden Council member and 1999 Lifetime Achievement Award recipient John Cookson, *Detroit (night)*, passed away December 5. Brother Cookson pledged the Gamma Rho Chapter at Detroit in 1950 and attended his first Grand Chapter Congress in 1955 in Detroit. While working at Virginia Commonwealth he served as Eta Omega's Chapter Advisor and then continued service as an Alumni Advisor, District Director, alumni chapter officer, Congress delegate, election moderator, on various

committee and task forces and most recently as Mid-Atlantic Regional Vice President. John was recognized for his lifetime support of the Fraternity with the Fraternity's highest honor—the Lifetime Achievement Award in 1999.

John's influence and contributions to Delta Sigma Pi will carry on as the Fraternity and Foundation continue to grow and prosper. Memorials in honor of John are suggested to the Leadership Foundation. ▲



John Cookson and Golden Council member David Ross at the 2009 Grand Chapter Congress.

a relationship manager at Backstop Solutions Group in New York, N.Y.

Jasper Jacobs, *Nevada-Reno*, is qualifying partner at A1 Glass and Door in Chester, Calif.

Elizabeth Barber, *New Mexico*, is instructional technologist at Loma Linda University in Loma Linda, Calif.

Daniel Gonzales, *New Mexico*, is

chief of Federally Funded Research and Development Center at U.S. Air Force Base in Bedford, Mass.

Gerard Artigue, *New Orleans*, is owner of Attractive Blinds, Shades and Shutters in Harahan, La.

Kirstie Castaneira, *North Carolina-Chapel Hill*, is senior marketing specialist at Deloitte in Atlanta.



Max Davis, Troy

Max Davis, Troy (AL), earned the university's alumni of the year award for his outstanding professional accomplishments, civic achievements and loyalty and service to Troy. Davis is general manager and chief executive officer of South Alabama Rural Electric Cooperative. He currently serves on the board of directors of Power South Energy Cooperative, the Alabama Rural Electric Association, the Pike County Economic Development Board and the Pike County Chamber of Commerce Farm City Committee. Brother Davis's dedication to his community lies in his work with Pike County Humane Society, Relay for Life and the Heart Association. His support of numerous university-wide fund raising initiatives shows his devotion to Troy. ▲

Esther Weiss, North Carolina-Chapel Hill, is senior process manager at Capital One in Richmond, Va.

Charlie Kenney, North Texas, is human resource coordinator at Dr. Pepper Snapple Group in Plano, Texas.

Megan McDonald, Ohio, is business development manager at Modis in Charlotte, N.C.

David Eden, Oklahoma State, is technical project manager at Leader Communications Inc. in Oklahoma City.

Danny Scraper, Oklahoma State, is 13A life cycle manager at Department of Defense Civilian in Fort Sill, Okla.

Nathan Marchiano, Penn State-State College, is a biologist at Kelly Government Solutions in Bethesda, Md.

Paul Shrater, Pennsylvania, is co-founder at Minimus.biz in Newbury Park, Calif.

Suzanne Ashby, Radford, is process and project manager at Southern States Cooperative in Richmond, Va. She has achieved project management professional certification.

Ashely Neelis, Radford, is marketing coordinator at TORC Robotics in Blacksburg, Va.

Ronnie Massey, Radford, is kaizen/industrial engineering supervisor at Yokohama Tire Manufacturing Virginia in Salem.

Whitney Massey, Radford, is branch operations manager at LPL Financial in Roanoke, Va.

Michael Vitale, Rider, is president and CEO at Mavelous in Chicago.

Brandon Cummings, Saginaw Valley State, is human resources manager at Stanley Black and Decker in Troy, Mich.

Crystal Dillard, Saginaw Valley State, is campus coordinator at The Flint Cultural Center in Flint, Mich.

Elizabeth Hoenshell, St. Ambrose, is office assistant at Plant Equipment Co. in Rock Island, Ill.

Christopher Thomas, St. Edward's, is senior gas controller at Cheniere Energy in Houston.

Jasmery Davila, St. Peter's, is an analyst at Goldman Sachs in Jersey City, N.J.

Parker Olson, St. Thomas, passed the Minnesota bar exam. He lives in Chanhassen, Minn.

Timothy Parker, San Diego State, is partner at Regency Wealth Management in Ramsey, N.J.

Paul Pastorino, San Francisco, is account manager at North Bay Business Journal in Santa Rosa, Calif.

Golden Council member and Foundation Trustee **Claire Sammon Roberts**, San Francisco State, is vice president risk and compliance at Marqeta in Emeryville, Calif.

Rashaud Ferrell, Savannah State, is technology co-op (CBT/app development) at Cox Communications in Sandy Springs, Ga.

Matthew DiPaulo, Siena, is US OEM trade manager at BP Lubricants USA Inc. in Wayne, N.J.

Elizabeth Fike, South Carolina, is vice president of operational support at United States Senate Federal Credit Union in Alexandria, Va.

Michael Cadwallader, South Florida-Tampa, is BI analyst at Agile Bay in Tampa, Fla.

Calvin Hagins, South Florida-Tampa, is deputy assistant director at Consumer Financial Protection Bureau in Washington.

Elizabeth Guzman, Southern Illinois, is a cashier at Gateway Arch in St. Louis.

Timur Aydin, Tampa, is marketing manager at ConnectWise in Tampa, Fla.

Paige Dunn, Texas-Arlington, is pathways intern at Department of Justice Office of Inspector General in Grand Prairie, Texas.

Gretchen Smith, Texas-Austin, is digital supervisor at OMD in New York, N.Y.

Rafael Nunez, Trinity-San Antonio, is director at Map Group International in San Antonio.

David Johnson, West Virginia, is a financial advisor at Merrill Lynch in Hunt Valley, Md.

Robert Cloar, Western Kentucky, is a project consultant at USC Consulting Group in Tampa, Fla.

(Continued on page 22)

Membership Directory Coming Soon



Delta Sigma Pi has teamed up with Harris Connect to print our 2015 Membership Directory.

Harris will be contacting members primarily via mail and email, but may also contact via phone and leave messages, to request that you update your information. The directory, which will be available for purchase, will include cross-references by chapter, location and occupation. Regardless of whether you purchase a directory or not, we appreciate your participation.

We understand security and privacy are concerns, but please know that Harris is a trusted partner of Delta Sigma Pi. ▲

(Continued from page 21)

Christopher O'Dell, *Western Kentucky*, is senior loan advisor at First Liberty Financial Mortgage in Brentwood, Tenn.

Valerya Arkhipova, *Wisconsin-Milwaukee*, is hostess at Broken Sound Country Club in Boca Raton, Fla.

Mark Orlovsky, *Wisconsin-Whitewater*, is internet development manager at Doctors Foster and Smith in Rhineland, Wis.

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Become a Certified Deltasig Leader today and join more than 100 of your brothers!

The Certified Deltasig Leader program is an online volunteer training program for Deltasigs. Certification recognizes alumni members for their demonstrated leadership training and experience.



How do you become a CDL-Tier I?

Register and attend at least two national Fraternity events in the past five years; complete 11 CDL presentations—all found at **dsp.org**; and support the Leadership Foundation.

Already a CDL and want to take it one step farther? Advanced Certification Tier II is also available!

To be eligible, alumni members must: complete Tier I certification; serve the Fraternity for at least one year in a volunteer leadership position; and complete the four advanced training presentations at **dsp.org**.

Congratulations to the CDLs who earned Tier I or Tier II certification for 2014-15 between September 1 and December 15. (Tier II CDLs are marked with a *.)

Jami M. Ball, *Western State Colorado*

Leonardo Camargo*, *Texas-El Paso*

Shanna Emrich, *Cal State-Long Beach*

Devin Hacker, *Western Illinois*

Shannon L. Harrington, *Rochester Tech (NY)*

Trey Hernandez*, *Loyola Marymount (CA)*

Zachary E. Klinger, *Winona State (MN)*

Erika L. Klosterman, *Western Kentucky*

Erica J. Kolsrud*, *Iowa*

Catherine R. Leslie, *Arizona*

Marc W. Link*, *Baylor (TX)*

Whitney C. Massey*, *Radford (VA)*

Natalie Meehan, *San Diego State*

Luke Nagashima, *Hawaii-Manoa*

Tony Nguyen, *California-Irvine*

Jacob Rivkin, *Cal State-Northridge*

Jaclyn M. Romero*, *Texas-El Paso*

Freddy L. Saluna*, *San Diego State*

Omar Sandoval, *Texas-Arlington*

Traci S. Taplin*, *Cal State-Northridge*

Dreams Can Come

I'll admit it. I live a somewhat weird life. But, from this vantage point I see some pretty cool things and I learn some pretty amazing life lessons along the way. This little story is no exception.

Back Story

In February of 2013, I traveled to Rochester, N.Y. to speak at a conference. As I was waiting for my connecting flight at O'Hare International Airport, I met J.T. Fox and Clifford Banks, two freakishly awesome students from Miami University in Ohio.



J.T. Fox and Clifford Banks, both Miami-Ohio, at O'Hare International Airport.

As we sat at our shared table in front of our gate we started talking and figured out we were headed to the same Delta Sigma Pi conference.

It didn't take too long for me to start asking about the kind of work they'd love to do. In fact, it was that simple. "So what kind of work would you love to do?" I asked.

It was obvious that they'd thought about a lot of things in relation to their careers, but I don't know if anyone ever asked them about work they'd love to do. Sure—I'm betting they'd thought about work they "should" do based on their major. Maybe they'd even explored work they "could" do based on markets and economics. But yeah, I don't know if they'd ever given themselves permission to think about something they'd love to do.

Within a minute or two, Clifford said he had always been interested in commercial real estate and thought he might really love that. Although he was pretty soft spoken, his eyes lit up as he talked about some of the things that drew him to the idea. I felt honored to hear about it. I think J.T. did too.

Then I took it a step further. "So where would you love to live?" I simply asked.

He thought about it and named off a few areas, but Atlanta was at the top of his list.

I said, "Wow. Okay, so you'd love to at least try commercial real estate and you're thinking you'd love to try it in Atlanta."

He quietly but confidently said, "Yes."

"I dig it. Who could you ask for help on this?" I asked.

He said, "I'm not sure. I don't think I know of anyone with those kinds of connections."

I said, "I understand. But you'll never know if you don't ask around." Then I took a bit of a risk. I said, "What if we just started asking people about it? We're headed to a conference this weekend that's going to host students from all over the east side of the country. Maybe there's someone there that might know somebody. Do you think there's any of your friends that might have connections there?" I continued.

He said, "I'm not sure, but I could ask. I guess I've just never asked. I'll start asking around when I get back to campus."

I said, "Heck yes. Ask. You just never know."

Then I got hit with a bold idea. I cringed just a little bit as I heard the words escape my own mouth. I said, "Why wait? Let's try an experiment here."

He looked at me a little surprised, but he obliged.

True. Just Ask.

By Mitch Matthews

I turned to a business woman who was sitting at our table. She was waiting for the same plane and had jumped in and out of our conversation as we had been chatting.

As I looked to her she happened to look up from her laptop. Our eyes met and I asked, "May I ask you a question?"

She said, "Go ahead."

I said, "My new friend Clifford just told me that he thinks his next dream job involves commercial real estate in Atlanta. Do you happen to know anyone in Atlanta?"

I have to admit I was just hoping she'd know someone in that area, but as a huge grin came across her face I began to think she might have something more.

She said, "I can do better than that! I actually have a friend in Atlanta who is in commercial real estate. I'm betting he would at least be open to talking with you!" And with that, she handed Clifford her business card and said, "Seriously. If you follow up with me, I will help you connect with him."

We were all blown away, but our little "experiment" had worked! To be honest we all just about fell off our stools! Moments later they started loading the plane and we all boarded with big goofy grins on our faces.

Fall 2014

In September I went to Ohio to speak at Miami University and while I was there, Clifford and I were able to reconnect!

Clifford let me know that he not only had connected with our fellow traveler's contact in Atlanta, but he'd scored an internship with him! That's right! Clifford had spent the entire summer living in Atlanta working in commercial real estate! How cool is that?!?

What's also exciting was that Clifford was able to figure out that he loved certain aspects of the business and didn't like others. His internship and time in Atlanta had helped him further clarify the dream and set a new course with specifics! I was

blown away by, elated for, and proud of Clifford. He'd gotten clear, taken some risks, worked hard and learned a lot!

There's so much power in not only getting clear on your goals and dreams, but it's also so important to verbalize them. You just never know who might be able to help you out.

Life Lessons

So here's a life lesson that I learned from Clifford's story. There's so much power in not only getting clear on your goals and dreams, but it's also so important to verbalize them. You just never know who might be able to help you out. In Clifford's case, he'd thought about getting a "job", but he'd never really given himself permission to dream about work he might love and a place to live that he would love too. Just as importantly, he'd never really shared those dreams with anyone. But once he did, pretty amazing things happened.

Now, I'll be the last one to tell you that this kind of rapid turnaround ALWAYS happens. It doesn't. And heck, I'll even say—don't always talk to strangers at airports. But, sometimes really cool things happen when you get clear and ask.

Dream. Think. Do. ▲

About the author:

Mitch Matthews is a successful entrepreneur, business strategist and speaker. But he's probably best known simply as... "The big dream guy." Mitch has spoken at Deltasig events and on college campuses around the country. He has worked with leaders and teams from organizations like NASA, Disney, Pioneer and the Principal Financial Group. Mitch can be reached at mitch@mitchmatthews.com or visit mitchmatthews.com.



Share news about your alumni chapter activities! Email your news and photos to magazine@dsp.org



ARLINGTON AREA LONE STAR (TX) celebrated Founders' Day at Mavericks Bar and Grill in Arlington.



BOSTON ALUMNI members and friends participated in the 2014 Boston Heart Walk benefiting the American Heart Association. They walked a 2-mile route and raised over \$2,800 for research and wellness programs. From left: Angie Saliq; Nick Steinkrauss, Suffolk; Deborah Lang, Peter LaCava, both Bentley; and Mary Sandison.



CHICAGO celebrated Founders' Day with a banquet open to all Deltasigs and guests in the greater Chicagoland area. More than 50 brothers and guests gathered for this annual occasion where Leadership Foundation scholarships and chapter awards were also presented.



DC METRO supported our national service initiative by serving lunch to the residents of the Northern Virginia Ronald McDonald House. From left: Leadership Foundation Trustee Stacy Jordan; Jessica Boucher, New Mexico State; LaTosha Hopkins, Ferris State; and GP Onuka Ibe. Not pictured: Sue Robarge, Shepherd.



DENVER ALUMNI hosted a holiday party and awards dinner to celebrate the chapter's 86th anniversary and honor brothers for their achievements over the past year. At this event, the chapter also collected jackets and socks for Sox Place, a homeless teen drop-in center in Denver. From left: Ryan Hustana, Denver; AJ Goodenow, Danielle Brooks, Kristyn Childress, all Colorado State; and Greg Howell, Pacific.



Alumni from FERRIS STATE attended their 30th consecutive summer reunion last July. Their winter gathering is in its eighth year. The reunions consist of golf, card games, water sports, outings and plenty of storytelling and recognition for all they have accomplished.



HAWAII participated in Hawaii-Hilo's initiation and banquet in the fall. Alumni also attended Hawaii-Manoa's first formal dance in November.



LINCOLN/GREATER NEBRASKA celebrated the holidays with an ugly sweater potluck party.

TWIN CITIES raised funds to purchase gifts for Toys for Tots. They were able to purchase more than \$800 worth of toys for the program.



CENTRAL FLORIDA ALUMNI had more than 30 brothers and pledges from area chapters join them during the Making Strides Against Breast Cancer 5K walk. They also had more than 60 brothers from across the U.S. attend their homecoming tailgate the same weekend.

Congratulations to Helmet Honorees!



Bylli Daniels, Troy, was presented his Silver Helmet at the Atlanta LEAD School. Bylli is an active member of the Atlanta Alumni Chapter and has contributed countless amounts of time, talent and treasure to the Fraternity and the Leadership Foundation. Brother Daniels has also attended ten GCCs and numerous other national and local events.

Debra Cartwright, Truman State, received her Silver Helmet from GP, and Truman State initiate, Onuka Ibe during the St. Louis LEAD School. Brother Cartwright's dedication began as a faculty initiate in 1989 and she continues to support the chapter by attending and participating in many chapter meetings and events. Brother Cartwright has advised the chapter since 2008, guiding student leaders to grow the chapter earning them the title of Most Outstanding Chapter numerous times.



Gina Irvin, Georgia State, received her Silver Helmet in December from PGP Mitch Simmons at the Atlanta Alumni Chapter's holiday party. Brother Irvin served as Treasurer of the Atlanta Alumni Chapter, District Director, and as a member of the national, provincial and regional awards committees. Gina has a passion for Deltasig and her actions and leadership skills are praiseworthy. Gina also supports the Fraternity by attending national events and making regular donations to the Leadership Foundation.



South Central PVP Henry McDaniel presented Golden Council Member Heather Lewis with her Silver Helmet at the St. Louis LEAD School. Heather currently serves on the National Community Service Committee, previously serving as Mid-South RVP, President and VPCR for Louisville Alumni Chapter, as Southern Provincial Service Committee Chair and on the Congress Host Committee for the 2011 GCC in Louisville. Heather has used all these years of experience, her expertise, communication and leadership styles, and her amazing personality to influence other brothers to build a stronger Fraternity.



Golden Council member, Trustee Emeritus, and recent Denver Alumni Chapter President Greg Howell presented Silver Helmets to Susan Hausman, Cal State-Northridge, and Lori Lucas Barbara, Baylor, during a Denver Alumni Chapter Meeting.



Brother Hausman currently serves as Denver Alumni Chapter President, having previously served as VPCO. Susan also currently serves on the Rocky Mountain Region's Awards Committee and is a supporter of the Denver Alumni Chapter Scholarship Fund managed by the Delta Sigma Pi Leadership Foundation.

Howell with Susan Hausman

Brother Lucas Barbara has been an active member of the alumni chapter, having served as Treasurer, and first female officer, from 1992-1997. Lori also supports the Fraternity by attending national events and donating to the Leadership Foundation. ▲



Howell with Lori Lucas Barbara

Get Involved! Please note: Contact information is listed here for cities where alumni chapters are currently franchised as of December 10. There are alumni members organizing groups in other cities listed. They are noted with a city name only. For contact information on these organizing groups, or to start a group in an area not already listed, please email alumni@dsp.org, call (513) 523-1907 x223, or check online at www.dsp.org.

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SAUDI ARABIA
SHANGHAI
SINGAPORE
TAIWAN
VANCOUVER

CHAPTERS:
 City and contact
 information listed.
 ORGANIZING
 GROUPS:
 City only listed.

National Alumni Day

As we prepare to gather in Chicago for our 50th Grand Chapter Congress, gather with fellow brothers on April 25th for **National Alumni Day!**



Send photos and news of your gathering to magazine@dsp.org.

Share news of your collegiate chapter's activities and events with brothers across the country!
 Email news and photos to magazine@dsp.org

Albany (NY)/Zeta Psi

The Delta Sigma Pi Open is an annual event hosted by the chapter that introduces students to networking in a casual setting, while letting students connect with Delta Sigma Pi alumni. The tournament had a record 60 golfers, eight sponsors, and \$3,500 in profits raised for the Delta Sigma Pi Open Scholarship Fund. Colin Gerner organized the 2014 golf tournament held at The Links at Uniondale that concluded with a dinner and raffle.

- Adam Mrowca

Arizona/Gamma Psi

The corporate sponsor event featured five of the chapter's sponsors: Macy's, PepsiCo Inc., Texas Instruments, Vanguard, and Verizon Communications Inc. Recruiters had their own table for the networking rotations and they shared information about the company,

their experiences and opportunities they had available. Brothers then were able to network, ask questions and show their interest in the companies.

- Kelsey Utter

Arizona State/Gamma Omega

Boot Camp for Kesem is an event the chapter hosted to assist Camp Kesem, an on campus non-profit which raises funds to provide a free summer camp for children whose parents have cancer or passed away from cancer. Boot Camp for Kesem consists of 12 teams with eight individuals competing in four mini competitions: an obstacle course race, tug of war, flag football, and a pie eating contest. The chapter donated more than \$1,000 to Camp Kesem.

- Nicole Briones

Ohio State/Nu

Brothers worked with on campus organization Project Nicaragua for the

second annual Volley for Nicaragua tournament. We hosted a charity volleyball tournament held at Fred Beekman Park to raise money for a low-income agricultural and technical school in Rancho Grande, Nicaragua. More than 25 teams played, ate, and purchased T-shirts to raise money for this school. Project Nicaragua will go to Rancho Grande to help implement sustainable food sources for the school with the \$1,400 raised.

- Meghan Rewick

Truman State/Iota Nu

The chapter hosted the second annual Truman's Got Talent and raised over \$750 for the Cystic Fibrosis Foundation. Seven acts competed and four university groups performed. Nearly 200 students in the audience voted through an online poll.

- Heather Hoing



BALL STATE (IN) participated in Bed Races during the university's homecoming week. Each team consists of people pushing and riding on a bed over a 100-yard course. Back from left: Jamie Bibbs, Gabrielle Bunn, Ashlee Feltis, Crystal Zick and Sophia Liu. Middle from left: Sade Walker, DaiShunda Baldwin and Manuela Amegan. Front: Kylie Carpenter.



BAYLOR (TX) and TEXAS-AUSTIN brothers took part in a brotherhood tailgate prior to the Texas Longhorns vs. Baylor Bears football game.



UCLA hosted a tailgate for alumni during a home football game against Oregon. This fall reunion provided fun and networking opportunities for all brothers.



CENTRAL REGION brothers met in Terre Haute to share and learn more about best practices among their local chapters in regards to events, Ritual and risk management. Six chapters from the Central Region were represented. Huron RVP Charisse Welborn also gave a presentation on recruitment.



CINCINNATI, MIAMI-OHIO, and XAVIER (OH) raised money to support the National Down Syndrome Association by participating in a one mile Buddy Walk at Sawyer Point in Cincinnati.



COLORADO-COLORADO SPRINGS initiated 10 new brothers last fall. This Buck\$ 4 Brotherhood Legacy Chapter now has 32 members.

DUQUESNE (PA) collaborated with Friends of the Riverfront and Allegheny CleanWays to participate in "The Tireless Cleanup Project". Brothers painted, mulched, cleaned, and refurbished the riverbanks of the Allegheny River in Lawrenceville, Penn.



GULF WESTERN REGION hosted a joint initiation for Texas A&M-Kingsville, Houston, St. Edward's (TX), Texas A&M-Corpus Christi, Texas A&M-College Station, St. Mary's (TX), Texas-San Antonio, and Trinity-San Antonio. Together these chapters initiated 100 new brothers.



HAWAII-MANOA initiated 19 brothers last fall. This pledge class hosted a Krispy Kreme Fundraiser, karaoke social, Color Run service event and resume workshop.

JAMES MADISON (VA) raised funds for St. Baldrick's Foundation, a charity organized to raise money and awareness for childhood cancer research. This is accomplished by people shaving their heads. The chapter's event featured outdoor games, live music, and a line of four barbers. The event raised about \$11,000 and numerous brothers shaved their heads.



LYNCHBURG (VA) initiated eight brothers this fall. The chapter's membership now includes 27 brothers.



RADFORD (VA) hosted chapter alumni Joshua Himan as the keynote speaker at their Veterans Day Ceremony. Chapter members were on hand not only to support their brother, but partake in the Veterans Day festivities as well.



NORTHERN ILLINOIS hosted an alumni reunion in Lake Zurich, Illinois where more than 80 collegians and alumni shared stories and networked while enjoying a great barbecue.



ST. PETER'S (NJ) is proud of the improvements made to campus in 2014, including upgrades to the school of business.



TEXAS A&M-College Station hosted Alex's Lemonade Stand during the semi-annual MaysFest on campus. Alex's Lemonade Stand is a way to raise money and give back to children with cancer and their families. Lambda Nu Chapter has hosted the Lemonade Stand for the past two semesters and plans to continue this tradition that allows brothers to support the community while fostering business skills.



▲ TEXAS-AUSTIN organized a paint war for Triumph Over Kid Cancer, an organization dedicated to funding Osteosarcoma research. Their inspiration came from a close friend of a brother who lost his life to the disease. Together, the chapter put on an extremely fun event and they raised over \$300 for the charity. From left: Georgia Mitchell, Andy Wallace, Tiffany Yung, Jones Yen, Kimmy Wong, Alysson Bluhm, Sawyer Smith, Paige Picone, Anjali Ahuja, and Christina Kent.



◀ WESTERN KENTUCKY initiated 24 collegians and one faculty member on Founders' Day at the Douglass Student Union. This is the highest number of new brothers initiated at one time since its founding in 1964.

Submit On Campus photos and stories to magazine@dsp.org and see the most recent On Campus submissions at dsp.org

Distinguished Deltasigs

Congratulations to our 2013-14 National Award Winners, honored at our fall LEAD Schools. A complete list of winners can be found online and in the November 2014 issue of *The DELTASIG*.



TRUMAN STATE (MO) was awarded the R. Nelson Mitchell Outstanding Collegiate Chapter for the tenth time in the last 33 years.

2004 Lifetime Achievement honoree Nick Steinkrauss was named District Director of the Year for his work serving Roger Williams (RI) and Northeastern Colony (MA). From left: PGP Mark Chiacchiari, Steinkrauss, and Northeastern PVP Tricia Smith.



ST. LOUIS was named Outstanding Alumni Chapter. Golden Council member Kevin Weber (left) accepts the award from GP Onuka Ibe.



ARIZONA received recognition for National Outstanding Financial Operations and Outstanding Alumni Relations. The chapter also earned regional awards for Outstanding Chapter and Outstanding Professional Activities.



SOUTH DAKOTA won the top award for Most Improved Collegiate Chapter along with a regional award for Most Outstanding Chapter. The chapter's advisor, Daniel Tracy, Truman State, was also recognized as the North Central Province's Chapter Advisor of the Year.

Will your chapter's picture be here next year?

Award applications, nominations and letters of recommendation must be submitted no later than June 1.

The Evolution of Delta Sigma

In February 2015, almost twenty years after Delta Sigma Pi released **dspnet.org**, we launched a new website with a new web address, **dsp.org**. The new website creates a more modern and professional online presence for Delta Sigma Pi.



NEW HOME PAGE!

VISIT DELTASIG'S OFFICIAL HOME PAGE
<http://ourworld.compuserve.com/homepages/deltasigmapi>

Delta Sigma Pi will release our own network "DSPNET," in conjunction with CompuServe, later this spring. Please contact the Central Office if you want further details. Just advise us of your name and address and we'll be in touch when we are up and running.

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The first Deltasig homepage was first promoted in the spring 1996 issue of The DELTASIG.

In spring 1997, the first website was announced in *The DELTASIG* featuring "a complete list and email links of national officers and staff members, information about the Leadership Foundation, contact information for Fraternity-endorsed suppliers and sponsors, links to more than 75 chapter websites, current Fraternity calendar and announcements and details of our 41st Grand Chapter Congress in New Orleans." The new **dsp.org** has all of that and so much more!

One of the most important features of the new **dsp.org** is the introduction of a mobile friendly design. The site can easily be viewed on any device—check it out on your desktop, laptop, tablet, or smartphone. The new website was built with mobile responsive code, so it reorganizes, resizes, and recreates itself based on the size of screen you are using. This allows visitors to view the site when, and where, it is convenient to them. Brothers can view their member profiles, another new feature of the site, make a donation or read Delta Sigma Pi history from the comfort of their couch. Collegiate members can pull up their chapter's CMP Status or a resource from their phone during a chapter meeting or even between classes.

Once you get to the site, you will also discover it is much easier to find what you are looking for at **dsp.org**. Alumni members, collegiate members, faculty and administrators, business community members and those interested in joining will easily be directed from the homepage to information more pertinent to them. And if you still can't find what you are looking for, the improved search function will help you find your way—whether it is a webpage, news article, resource guide, etc.

On the homepage, members will be able to view current news stories about the Fraternity, our chapters and our members. These news stories will be updated frequently so come back regularly to find out what is going on—and maybe see your chapter highlighted!

In addition, from anywhere within the site, brothers will be able to access their protected personal "Member Profile", which includes information about individual membership, address, phone and email, profession, family, national Fraternity event history and donor

1997

First website was launched.

2001

Chapter Efficiency Index (now the Chapter Management Program) moved from paper forms to a completely web-based program.

2005

Individual discipline online submission process became available to chapter officers.

2006

Deltasig inCircle became available with a new web design. Deltasig inCircle was a Deltasig-only online community with extensive career/resume resources and networking opportunities by allowing members to set up special interest groups and connect with fellow brothers. InCircle ended in 2009.

2008

The "Official Delta Sigma Pi Group" was created on LinkedIn—now with more than 8,000 members.

2009

Delta Sigma Pi joins Twitter (now with more than 6,500 followers), YouTube and Facebook (now with more than 23,000 likes).

Delta Sigma Pi's official Facebook application was created allowing brothers to find other brothers, join groups, post on discussion boards, learn about upcoming Delta Sigma.

Pi's Web Presence

By Heather Troyer and Jeremy Levine

Our First Tweet

January 16, 2009: Gearing up for the 2009 Northeastern LEAD Provincial Conference. You can register online at <http://tinyurl.com/8sfjv3>

history. We encourage you to visit, create an account and update your information with us! If you recently moved or are looking to get involved, check out the new and improved chapter locator. Search for chapters around a specific zip code or filter through the list to locate the chapter you are trying to find. Once you

find the chapter you are looking for, discover fun facts about it, including recognitions received, membership information, and more!

So many things to see! Come check them out at dsp.org!

Making It All Possible

Much of our recent technology growth was made possible when Delta Sigma Pi upgraded our membership database, Patriot, in March 2012. The database conversion was not only a major benefit to staff, but also became the first of many steps that have changed the way we look at, utilize, and process data.

The first and most noticeable change sparked by the database transition was the launch of the Hub in August 2012. The Hub is an online tool that allows local chapter officers all the way up to national officers to better manage chapters and communications. Through redefined CMP reports and forms, access to member rosters and officer listings, management of Fraternity invoices, chapter award applications, resources and so much more, the Hub changed the way chapters and volunteers work together and with the national Fraternity. The Hub replaced many old manual processes, such as member changes, chapter billing, and chapter reporting with electronic and often automated processes that work faster, are more consistent, and are easier to manage.

When combining the new database with the Hub, we find ourselves with more accurate information than we have ever had. The new website takes advantage of our improved database and allows us to capitalize on data in ways that were previously impossible. Whether it's providing information in the new chapter profile found in the chapter locator or being able to manage your own contact information through the new member profile, the new website builds upon data in new and exciting ways. Even the donation page is upgraded and customized to provide personalized donor data. Once you login, you'll notice that there are "quick links" made available to you that are customized based on the officer positions you hold and other information you provided to us. Even logging in is a victory of sorts, as we achieved our goal of a single set of credentials for all Deltasig managed environments (as recently as early 2012, a very involved person could maintain upwards of 5-10 different credential sets).

Through each chapter and colony's GIN System, an online communication tool that allows chapters to easily communicate with its members, chapters and colonies now have access to their own customizable, Delta Sigma Pi branded websites and new subdomains of the national Fraternity website based on their university's web address (e.g. university.dsp.org). Now it should be easier to find your chapter and find out what they have been up to!

Although we launched the GIN Systems in 2011, newly installed integrations between GIN and our database allow brothers to use their website/Hub credentials to access their GIN Systems. Thanks to new integrations, once a new officer is reported through the Hub, permission sets are automatically adjusted in the GIN System so that the appropriate chapter leaders always have the access they need.

We are excited about these recent changes and look forward to even more enhancements in the years to come! ▲

Pi events, and much more.

Deltasig E-Learning was launched providing online interactive webinars and prerecorded presentations about chapter management and leadership, professional development, personal development and more.

2010

Delta Sigma Pi blog was created through Word Press, sharing articles about chapter operations, professional development, Deltasig terminology, alumni resources and more.

2011

GIN Systems were made available to all collegiate chapters and colonies.

2012

Fraternity membership database, Patriot, was upgraded and the Hub was launched.

Delta Sigma Pi profile was created on Pinterest.

2014

Delta Sigma Pi joins Instagram.

2015

Newest website with new web address, dsp.org, is launched.

Delta Sigma Pi branded websites become available to all collegiate chapters and colonies.

SHOWCASE Your ABILITIES DURING an INTERVIEW

By Patrick Holder, Collegiate Talent Development Manager for Paycom

Whether you're looking for a career change or getting back into the job market, interviewing well is one of the best ways to get your name to the top of the hiring list. With all the prep work that goes into preparing for the interview there is one powerful tip, no matter where you are in your professional life, that can make the process less stressful and help ensure you stand out in the crowd.

The key is to review your resume for areas where you can talk about your past experiences in a way that showcases your soft skills and abilities. These areas don't necessarily have to be from your professional job history either. Throughout your collegiate career and in your personal life you have amassed plenty of examples of how you can be an asset to a company or firm. These skills could be experiences leading a project in a class or involvement in a professional group where you were a leader. Being able to relate your background and the value you create is typically what employers like to learn during an interview, so bring all your abilities to the table. Without straying from the truth, think about everything that you have done. Then think about how it could relate to a professional skill or ability your future boss would want.

Example One:

Along with being a brother of Delta Sigma Pi you were also on your college's debate team, and held a job throughout your entire time at school. On the surface this could be three separate bullet points on your resume. To the young professional that articulates these activities it means, *you were investing in your future through professional development and are committed to being a lifelong learner. It also indicates you have experience using persuasion during a conversation, can communicate effectively and you are a master of time management.*

Example Two:

After graduating college, you volunteered as a District Director for a local collegiate chapter. Although you may no longer be planning and attending events, you still maintain open communication with students while mentoring and teaching them. You also build relationships and



communicate with other volunteer leaders who advise the chapter and do all of this while managing your career, family and social life.

Example Three:

Some life examples that you could use during an interview could pertain to areas you're involved in with the community.

If you are involved in a leadership role in your child's school parent-teacher association, donations coordinator for the local food bank or church greeter on Sunday morning these are all skills you leverage during a professional interview. These skills show that you are able to organize and accomplish objectives, delegate tasks to others, manage finances and have good interpersonal skills.

Your life experiences can express to the interviewer more about your skills and the value you bring over simply listing them on a resume as bullet points. Take some time today and read through your resume. Identify what you have done, and what skills you have that made you successful in those pursuits. Once you have done this, practice how you would articulate these skills in your next job interview. If you master this one notion you will quickly find yourself standing out in many professional interviews. ▲



Editor's note: Paycom is a leading provider of online software-as-a-service technology in human capital management, and offers high earning potential. Delta Sigma Pi's partnership with Paycom provides career opportunities with unlimited career growth in a thriving industry. Visit Paycom online at dsp.org/paycom or in person at an upcoming Delta Sigma Pi LEAD event.

Janet Morgan Celebrates 25 Years with Delta Sigma Pi



Janet Morgan, who started working at the Central Office in 1989, recently celebrated 25 years working for Delta Sigma Pi. Janet, an initiate of the Atlanta Alumni Chapter, assists ED Bill Schilling and other directors with reports and correspondence; manages jewelry, merchandise, and supply orders; prepares and records

Board of Director votes; distributes mail; and assists with Board Meeting preparations.

Prior to joining the Central Office staff, Janet worked as an office manager with the Preble County Community Action Agency, an umbrella agency for county programs such as Head Start and Meals on Wheels. In her time with us, we've experienced the birth and marriage of her daughter as well as the addition of her two grandkids.

Thank you, Brother Morgan for your continued dedication and assistance to thousands of brothers around the world! ▲

New Deltasig Partner: Springleaf Financial

Springleaf Financial is a leading provider of responsible personal and auto loan products distinguished by exceptional customer experience. Springleaf offers opportunities for full-time careers, internships and professional event opportunities for chapters. Springleaf offers positions at 830 branch offices in 26 states, at regional operations centers throughout the U.S. and at their corporate headquarters in Evansville, Indiana. Learn more at dsp.org/springleaf. ▲



Farewell to ELC Malory Ammerman



Malory Ammerman, *Midwestern State (TX)*, served a one and a half year term for the Fraternity as an Educational and Leadership Consultant. During that time she visited 55 chapters and helped brothers across the country better

understand recruiting, financial management, professional programming, service events and more! We appreciate all you've done for the Fraternity and best of luck in the future, Malory! ▲

MARK YOUR CALENDAR for 2015

April 25

National Alumni Day
Delta Sigma Pi Leadership Foundation
4.25 Drive

August 12-16

Grand Chapter Congress (Chicago)

October 9-10

Fort Wayne (IN) LEAD School

October 16-17

Springfield (MO) LEAD School

October 23-24

Albuquerque LEAD School

October 30-31

Boston LEAD School

November 6-7

Greensboro (NC) LEAD School

November 7

Founders' Day



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CHANGE SERVICE REQUESTED

Check out the new **dsp.org!**

Features include:

- ▶ Mobile-friendly
- ▶ Improved navigation
- ▶ Updated content
- ▶ Access to your Deltasig profile, including donor history, contact information, and event attendance.

